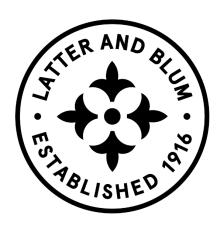
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Acadiana Market Report March 2025



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Acadiana: This region is comprised of Acadia, St Landry, St Martin, Lafayette, Iberia, and Vermilion Parishes.

Out of Parish: This would include Acadia, St Landry, St Martin, Iberia, and Vermilion Parishes – all Parishes in Acadiana EXCEPT Lafayette Parish

Q1: First quarter of the year (January-March)

Q2: Second quarter of the year (April-June)

Q3: Third quarter of the year (July-September)

Q4: Fourth quarter of the year (October-December)

Unit: Accounts for one transaction.

Dollar Volume: The total of all Sales Prices.

Number Active: The number of listings for sale which are currently being marketed but do not yet have a purchase agreement. This number is pulled as of the last day of the report month.

Number Pending: The number of current listings for which a contract has been signed but not yet closed. This number is pulled as of the last day of the report month.

Number Sold: The number of properties that have gone to a closing in the last month.

Average Days on Market (DOM): The average marketing period of currently active listings.

List/Sold Price %: When a property is listed on the market, the list price may change couple times before it gets sold. List/Sold Price % represents the percentage difference between sold price and list price of sold properties.

Resale/Existing: Residential properties that are 1 year or older.

New Construction: Residential properties that are proposed construction, under construction, and new construction >1 year old.

Average Sales Price: The average price for which a property sold.

Months of Inventory: An estimate of how fast listings are currently selling measured in months. (*For example, if 100 properties sell per month and there are 800 properties for sale – there is an 8 month supply of inventory before counting the additional properties that will come on the market.)*

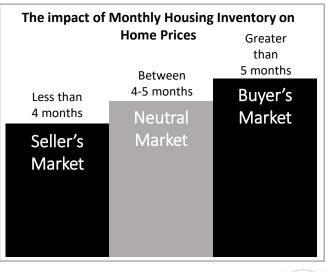
Market Penetration: The extent to which a company is recognized in a particular market.

Year to Date (YTD): a term covering the period between the beginning of the year and the present

Seller's Market: occurs when the housing demand exceeds the supply

Neutral Market: the number of buyers and sellers in the marketplace are equalized

Buyer's Market: housing market where the supply exceeds the demand

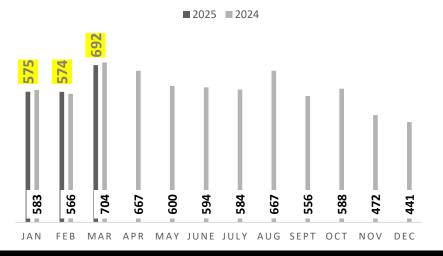


Acadiana





Acadiana New Listings

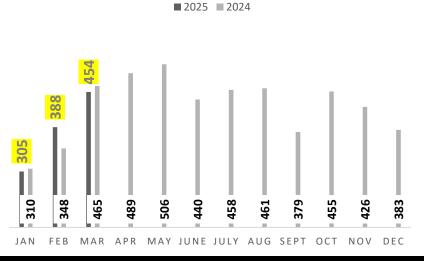


In March 2025 there were 692 new Residential listings in Acadiana. That is a **decrease** of 2% from new listings in March of 2024 but an **increase** of 17% from new listings in February 2025. Total for 2025 YTD is 1,841 versus 1,853 in 2024 which is a 1% **decrease**.

*Any listing with a List date within the reported month range is considered a New Listing.

Acadiana Closed Sales

In March 2025 there were 454 total Residential sales in Acadiana. That is a **decrease** of 2% from units sold in March of 2024, but an **increase** of 15% from units sold in February 2025. Total for 2025 YTD is 1,147 versus 1,123 in 2024 which is a 2% **increase.** Average days on market in the month of March across Acadiana was 98.



Acadiana Dollar Volume

In March 2025, the total Residential closed volume was \$117,273,190 across Acadiana. That is a 1% **decrease** from March 2024, but an **increase** of 17% from February 2025. Total for 2025 YTD is \$292,136,634 versus \$279,266,233 in 2024 which is a 4% **increase.** Average Sales Price in March across Acadiana was \$258,310.

111 2025 **111** 2024

Dec	\$95.3 M
Nov	\$108.6 M
Oct	\$112.2 M
Sept	\$99. M
Aug	\$122.6 M
July	\$120. M
June	\$111.1 M
May	\$127.2 M
Apr	\$122.2 M
Mar	\$118.4 M
Feb	\$83.1 M
Jan	\$77.8 M

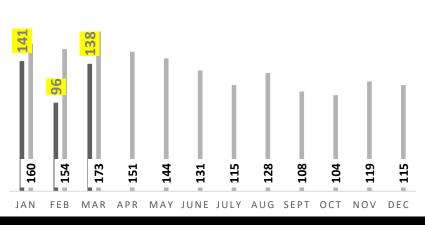


Acadiana Price Points – March 2025

	Month Supply of	Current Active	YTD Sales	Duine Devices
	Inventory	Listings	Reported	Price Ranges
	2.1	7	10	\$0 - \$19,999
	4.5 2.3	12 10	8	\$20,000-\$29,999 \$30,000-\$39,999
\$0 - \$149,999:	3.8	20	13	\$40,000-\$49,999
22% of all sales reported	3.8	18	10	\$50,000-\$59,999
this range	9.8	36		\$60,000-\$69,999
21% of all active listings	2.6	28	11 32	\$70,000-\$79,999
257 total sales vs 411	10.1	37	32 11	\$80,000-\$89,999
actives				\$80,000-\$89,999
4.80 - month supply of	5.5	35	19	. , . ,
inventory	7.4	37	15	\$100,000-\$109,999
	5.6	39	21	\$110,000-\$119,999
	5.7	55	29	\$120,000-\$129,999
	4.9	46	28	\$130,000-\$139,999
	3.4	31	27	\$140,000-\$149,999
\$150,000 -\$299,99	5.4	45	25	\$150,000-\$159,999
54% of all sales reported	6.3	44	21	\$160,000-\$169,999
this range	3.6	51	43	\$170,000-\$179,999
45% of all active listings	4.1	58	42	\$180,000-\$189,999
615 total sales vs 865	4.6	48	31	\$190,000-\$199,999
actives	2.4	81	100	\$200,000-\$219,999
4.22 - month supply of	4.6	177	115	\$220,000-\$239,999
inventory	4.1	142	104	\$240,000-\$259,999
	4.6	121	79	\$260,000-\$279,999
	5.3	98	55	\$280,000-\$299,999
	5.1	152	89	\$300,000-\$349,999
\$300,000 and abov	6.7	111	50	\$350,000-\$399,999
24% of all sales reported	7.3	63	26	\$400,000-\$449,999
this range	5.3	55	31	\$450,000-\$499,999
33% of all active listings	10.0	40	12	\$500,000-\$549,999
_	5.5	35	19	\$550,000-\$599,999
275 total sales vs 637 actives	8.7	32	11	\$600,000-\$699,999
	3.2	17	16	\$700,000-\$799,999
6.95 - month supply of inventory	8.7	32	11	\$800,000-\$899,999
inventory	16.5	22	4	\$900,000-\$999,999
	39.0	78	6	\$1,000,000 & over

Acadiana New Construction New Listings

2025 2024

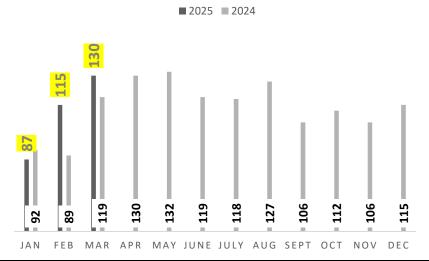


In March 2025 there were 138 new construction listings in Acadiana. That is a **decrease** of 20% from new listings in March 2024, but an **increase** of 30% from new listings in February 2025. Total for 2025 YTD is 375 versus 487 in 2024 which is a 23% **decrease**.

*Any listing with a List date within the reported month range is considered a New Listing.

Acadiana New Construction Closed Sales

In March 2025 there were 130 total new construction sales in Acadiana. That is an **increase** of 8% from units sold in March of 2024, and an **increase** of 12% from units sold in February 2025. Total for 2025 YTD is 332 versus 300 in 2024 which is a 10% **increase**. Average days on market in the month of March for new construction across Acadiana was 136.



Acadiana New Construction Dollar Volume

Dec \$32.7 M Nov \$31.8 M Oct \$31.8 M Sept \$33. M Aug \$36. M Julv \$35.2 M June \$37.4 M May \$39.1 M 📖 Apr \$35.7 M \$35. M Mar <u>\$35.1 M</u> Feb \$25.3 M \$25.1 M Jan \$27.1 M 🛄

2025 2024

In March 2025, the total new construction closed volume was \$38,064,344 across Acadiana. That is an 8% **increase** from March 2024, and an **increase** of 7% from February 2025. Total for 2025 YTD is \$98,246,608 versus \$87,347,922 in 2024 which is a 11% **increase.** Average Sales Price in March for new construction across Acadiana was \$292,802.



Acadiana New Construction Price Points – March 2025

\$0 - \$19,999 0 0 *** \$20,000-\$29,999 0 0 *** \$30,000-\$39,999 0 0 *** \$40,000-\$49,999 0 0 *** \$50,000-\$59,999 0 0 *** \$50,000-\$59,999 0 0 *** \$50,000-\$59,999 0 0 ***	Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory	
330,000-\$39,999 0 0 **** \$40,000 \$49,999 0 0 **** \$50,000 \$59,999 0 0 **** \$60,000 \$69,999 0 0 **** \$70,000 \$79,999 0 0 **** \$60,000 \$69,999 0 0 **** \$60,000 \$79,999 0 0 **** \$60,000 \$199,999 0 0 **** \$100,000 \$119,999 0 0 **** \$110,000 \$119,999 0 0 **** \$110,000 \$119,999 0 0 **** \$110,000 \$119,999 0 0 **** \$110,000 \$119,999 0 0 **** \$110,000 \$119,999 1 1 3.0 \$110,000 \$119,999 3 1 1.0 \$110,000 \$119,999 3 4 4.0 \$110,000 \$119,999 3 4 0 \$110,000 \$219,999 3 4 0 \$110,000 \$239,999 1 1 3.0 \$246 total sales vs 253 <td>\$0 - \$19,999</td> <td>0</td> <td></td> <td></td> <td></td>	\$0 - \$19,999	0			
0.0000-519,999 0 0 •••• 550,000-589,999 0 0 •••• 560,000-569,999 0 •••• 0% of all sales reported in this range 570,000-579,999 0 0 •••• 570,000-589,999 0 0 •••• 570,000-589,999 0 0 •••• 570,000-5109,999 0 0 •••• 5110,000,5119,999 0 0 •••• 5110,000,5119,999 0 0 •••• 5110,000,5119,999 0 0 •••• 5120,000,5139,999 1 1.0 5 5140,000,5139,999 3 1 1.0 5120,000,5139,999 3 4 4.0 5130,000,5139,999 3 4 4.0 5140,000,5139,999 9 7 2.3 5120,000,5239,999 3 1.2 3.0 5220,000,5239,999 3 1.2 3.0 5220,000,5239,999 27 41 4.6 5330,000,5349,999 14 2.5 5.4 <td>\$20,000-\$29,999</td> <td>0</td> <td>0</td> <td>***</td> <td></td>	\$20,000-\$29,999	0	0	***	
550,000-559,999 0 0 •••• 560,000-569,999 0 0 •••• 570,000-579,999 0 0 •••• 580,000-589,999 0 0 •••• 580,000-599,999 0 0 •••• 580,000-5199,999 0 0 •••• 510,000-519,999 0 0 •••• 5110,000-5119,999 0 0 •••• 5120,000-5129,999 0 0 •••• 5140,000-5139,999 0 0 •••• 5140,000-519,999 1 3.0 74% of all sales reported in this range 5180,000-519,999 3 1 1.0 5150,000-5299,999 5180,000-519,999 3 1 1.0 5150,000-5299,999 5180,000-519,999 3 1 2.0 5160,000-529,999 5200,000-5299,999 3 1 3.0 3.0 5220,000-5299,999 27 41 4.6 3.0 5220,000-5299,999 3 10 7.5 5.4 5200,000-5299,999 3	\$30,000-\$39,999	0	0	***	
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10 10 3.0 5200,000-\$219,999 39 15 1.2 5220,000-\$239,999 60 60 3.0 5220,000-\$259,999 55 69 3.8 5260,000-\$279,999 39 45 3.5 5280,000-\$299,999 27 41 4.6 5350,000-\$349,999 34 41 3.6 5350,000-\$349,999 7 25 10.7 5400,000-\$449,999 7 25 10.7 550,000-\$599,999 10 14 4.2 550,000-\$599,999 3 10 10.0 550,000-\$599,999 3 10 10.0 5600,000-\$599,999 3 9 9.0 570,000-\$599,999 3 9 9.0 5800,000-\$599,999 3 9 9.0 570,000-\$599,999 3 9 9.0 5800,000-\$899,999 2 9 13.5 5800,000-\$899,999 1 11 33.0 5800,000-\$999,999 1 11 33.0 581,000,000 & over	\$180,000-\$189,999	9	7	2.3	-
220,000 \$119,555 55 15 12 actives 220,000 \$239,999 60 60 3.0 3.09 - month supply of inventory 220,000 \$279,999 39 45 3.5 3.09 - month supply of inventory 280,000 \$279,999 34 41 3.6 3.09 - month supply of inventory 300,000 \$349,999 34 41 3.6 3.09 - month supply of inventory 400,000 \$449,999 7 25 10.7 26% of all sales reported in this range 450,000 \$499,999 10 14 4.2 26% of all active listings 500,000 \$549,999 3 9 9.0 6.35 - month supply of inventory 600,000 \$699,999 3 9 9.0 6.35 - month supply of inventory 900,000 \$899,999 2 9 13.5 9.0 900,000 \$899,999 2 9 13.5 9.0 900,000 \$899,999 1 11 33.0 1.0 1,000,000 & over 2 23 34.5 34.5	190,000-\$199,999	10	10	3.0	58% of all active listings
5220,000-\$239,999 60 60 3.0 5240,000-\$259,999 55 69 3.8 5260,000-\$279,999 39 45 3.5 5280,000-\$299,999 27 41 4.6 5300,000-\$349,999 34 41 3.6 5350,000-\$399,999 14 25 5.4 5400,000-\$449,999 7 25 10.7 550,000-\$499,999 10 14 4.2 550,000-\$599,999 3 10 10.0 550,000-\$599,999 3 9 9.0 5700,000-\$699,999 3 9 9.0 5800,000-\$899,999 3 9 9.0 5700,000-\$899,999 3 9 9.0 5800,000-\$899,999 2 9 13.5 5900,000-\$899,999 1 11 33.0 61,000,000 & over 2 23 34.5	5200,000-\$219,999	39	15	1.2	
321 (0,000 \$229,999 39 45 3.5 52280,000-\$279,999 39 45 3.5 5280,000-\$299,999 27 41 4.6 5300,000-\$349,999 34 41 3.6 5350,000-\$399,999 14 25 5.4 5400,000-\$449,999 7 25 10.7 5450,000-\$499,999 10 14 4.2 5500,000-\$549,999 3 10 10.0 5550,000-\$599,999 3 9 9.0 5600,000-\$699,999 3 9 9.0 5700,000-\$799,999 6 5 2.5 5800,000-\$899,999 2 9 13.5 6300,000-\$899,999 2 9 13.5 6300,000-\$999,999 1 11 33.0 51,000,000 & over 2 23 34.5	\$220,000-\$239,999	60	60	3.0	actives
52260,000-\$279,999 39 45 3.5 5280,000-\$299,999 27 41 4.6 5300,000-\$349,999 34 41 3.6 5350,000-\$399,999 14 25 5.4 5400,000-\$449,999 7 25 10.7 5450,000-\$499,999 10 14 4.2 5500,000-\$549,999 3 10 7.5 5550,000-\$599,999 3 9 9.0 5600,000-\$699,999 3 9 9.0 5700,000-\$799,999 6 5 2.5 5800,000-\$899,999 2 9 13.5 5900,000-\$899,999 2 9 13.5 5800,000-\$899,999 2 9 13.5 5900,000-\$899,999 1 11 33.0 51,000,000 & over 2 23 34.5	\$240,000-\$259,999	55	69	3.8	
5300,000-\$349,999 34 41 3.6 5350,000-\$399,999 14 25 5.4 5400,000-\$449,999 7 25 10.7 5450,000-\$499,999 10 14 4.2 5500,000-\$549,999 10 14 4.2 5500,000-\$549,999 3 10 10.0 5550,000-\$599,999 3 10 10.0 5600,000-\$699,999 3 9 9.0 5700,000-\$799,999 6 5 2.5 5800,000-\$899,999 2 9 13.5 5900,000-\$899,999 1 11 33.0 51,000,000 & over 2 23 34.5	5260,000-\$279,999	39	45	3.5	inventory
3350,000-\$399,999 14 25 5.4 \$300,000 and above 3400,000-\$449,999 7 25 10.7 3450,000-\$499,999 10 14 4.2 3500,000-\$549,999 10 14 4.2 3500,000-\$549,999 4 10 7.5 3550,000-\$599,999 3 10 10.0 3600,000-\$699,999 3 9 9.0 3700,000-\$799,999 6 5 2.5 3800,000-\$899,999 2 9 13.5 3900,000-\$999,999 1 11 33.0 31,000,000 & over 2 23 34.5	280,000-\$299,999	27	41	4.6	
\$400,000-\$449,999 7 25 10.7 \$450,000-\$499,999 10 14 4.2 \$500,000-\$549,999 4 10 7.5 \$550,000-\$599,999 3 10 10.0 \$600,000-\$699,999 3 9 9.0 \$600,000-\$699,999 3 9 9.0 \$700,000-\$799,999 6 5 2.5 \$800,000-\$899,999 2 9 13.5 \$900,000-\$999,999 1 11 33.0 \$1,000,000 & over 2 23 34.5	300,000-\$349,999	34	41	3.6	
4400,000-\$449,999 7 25 10.7 450,000-\$499,999 10 14 4.2 550,000-\$549,999 4 10 7.5 5550,000-\$599,999 3 10 10.0 6600,000-\$699,999 3 9 9.0 5700,000-\$799,999 6 5 2.5 6.35 - month supply of inventory 9 13.5 9900,000-\$999,999 1 11 33.0 11,000,000 & over 2 23 34.5	350,000-\$399,999	14	25	5.4	\$300,000 and above
6450,000-\$499,999 10 14 4.2 this range 6500,000-\$549,999 4 10 7.5 42% of all active listings 6500,000-\$599,999 3 9 9.0 86 total sales vs 182 active 6600,000-\$699,999 3 9 9.0 6.35 - month supply of inventory 6300,000-\$899,999 2 9 13.5 6.35 - month supply of inventory 6300,000-\$999,999 1 11 33.0 6.35 - month supply of inventory	400,000-\$449,999	7	25	10.7	
3500,000-\$549,999 4 10 7.5 3550,000-\$599,999 3 10 10.0 3600,000-\$699,999 3 9 9.0 3700,000-\$799,999 6 5 2.5 3800,000-\$899,999 2 9 13.5 3900,000-\$999,999 1 11 33.0 31,000,000 & over 2 23 34.5	5450,000-\$499,999	10	14	4.2	
3 10 10.0 3 9 9.0 3 9 9.0 5700,000-\$699,999 6 5 2.5 5800,000-\$799,999 6 5 2.5 5800,000-\$899,999 2 9 13.5 5900,000-\$999,999 1 11 33.0 51,000,000 & over 2 23 34.5	\$500,000-\$549,999	4	10	7.5	-
3 9 9.0 3700,000-\$699,999 6 5 2.5 3800,000-\$899,999 2 9 13.5 3900,000-\$999,999 1 11 33.0 31,000,000 & over 2 23 34.5	550,000-\$599,999	3	10	10.0	_
inventory is800,000-\$899,999 2 9 11 33.0 11.000,000 & over 2 23 34.5	600,000-\$699,999	3	9	9.0	86 total sales vs 182 active
\$800,000-\$899,999 2 9 13.5 \$900,000-\$999,999 1 11 33.0 \$1,000,000 & over 2 23 34.5	\$700,000-\$799,999	6	5	2.5	
1,000,000 & over 2 23 34.5	\$800,000-\$899,999	2	9	13.5	inventory
	\$900,000-\$999,999	1	11	33.0	
				34.5	ATER .
		332	435		Y - Eat

Acadiana Recap – 2025 vs 2024

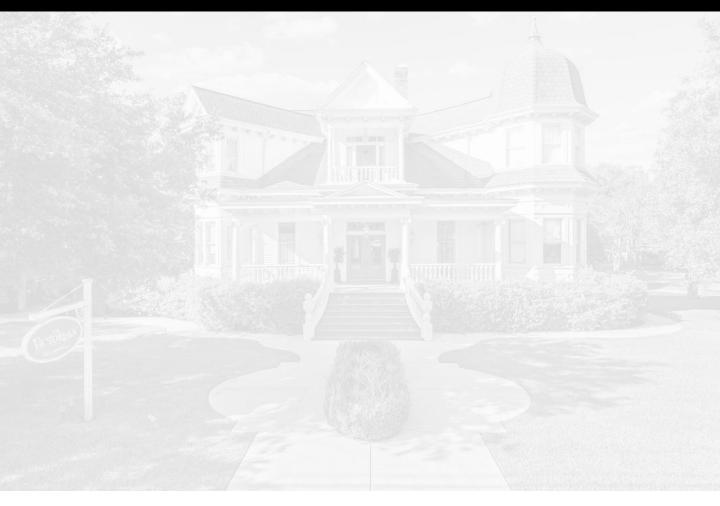
		Year to Date	
	YTD-24	YTD-25	% Change
New Listings	1853	1841	-1%
Closed Sales	1123	1147	2%
Days on Market	81	96	19%
Average Sales Price	\$248,679	\$254,696	2%

Acadiana New Construction Recap – 2025 vs 2024

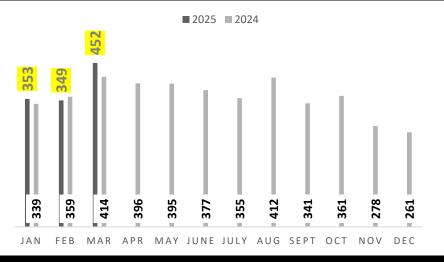
		Year to Date	
	YTD-24	YTD-25	% Change
New Listings	487	375	-23%
Closed Sales	300	332	11%
Days on Market	108	122	13%
Average Sales Price	\$290,804	\$295,924	2%



Lafayette Parish







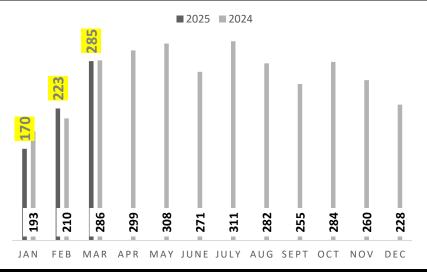
Lafayette New Listings

In March 2025 there were 452 new Residential listings in in Lafayette Parish. That is an **increase** of 8% from new listings in March 2024 and an **increase** of 23% from new listings in February 2025. Total for 2025 YTD is 1,154 versus 1,112 in 2024 which is a 7% **increase**.

*Any listing with a List date within the reported month range is considered a New Listing.

Lafayette Closed Sales

In March 2025 there were 285 total Residential sales in Lafayette Parish. That is a **decrease** of <1% from units sold in March of 2024, but an **increase** of 22% from units sold in February 2025. Total for 2025 YTD is 678 versus 689 in 2024 which is a 2% **decrease.** Average days on market in the month of March in Lafayette Parish was 92.



Lafayette Dollar Volume

In March 2025, the total Residential closed volume was \$85,412,094 in Lafayette Parish. That is an 2% **increase** from March 2024, and an **increase** of 25% from February 2025. Total for 2025 YTD is \$198,720,351 versus \$197,784,179 in 2024 which is a <1% **increase.** Average Sales Price in March in Lafayette Parish was \$299,691.

Dec \$66.5 M Nov \$72.5 M Oct \$81.6 M Sept \$71.9 M Aug \$85.4 M July \$91.1 M June \$80.2 M May \$88.7 M Apr \$84.3 M \$85.4 M Mar \$84. M Ϊ \$63.7 M Feb \$58.7 M \$55.1 M Jan

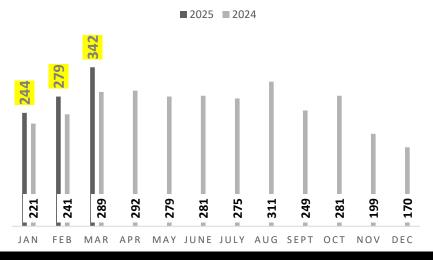
■ 2025 ■ 2024



Lafayette Parish Price Points – March 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory	
50 - \$19,999	0	0	***	
20,000-\$29,999	0	0	***	
30,000-\$39,999	1	0	0.0	to t140.000
40,000-\$49,999	2	2	3.0	\$0 - \$149,999:
50,000-\$59,999	2	4	6.0	13% of all sales reported in
60,000-\$69,999	4	2	1.5	this range
570,000-\$79,999	14	6	1.3	10% of all active listings
80,000-\$89,999	4	11	8.3	88 total sales vs 113
90,000-\$99,999	6	10	5.0	actives
100,000-\$109,999	8	26	9.8	\mathbf{N}
5110,000-\$119,999	8	9	3.4	3.85 - month supply of inventory
120,000-\$129,999	12	22	5.5	inventory
130,000-\$139,999	11	13	3.5	
140,000-\$149,999	16	8	1.5	
5150,000-\$159,999	8	16	6.0	
160,000-\$169,999	8	9	3.4	\$150,000 -\$299,999
5170,000-\$179,999	24	27	3.4	57% of all sales reported in
5180,000-\$189,999	23	25	3.3	this range
5190,000-\$199,999	14	23	4.9	47% of all active listings
200,000-\$219,999	55	54	2.9	384 total sales vs 520
5220,000-\$239,999	72	100	4.2	actives
240,000-\$259,999	71	101	4.3	\mathbf{X}
260,000-\$279,999	62	89	4.3	4.06 - month supply of inventory
280,000-\$299,999	47	76	4.9	inventory
300,000-\$349,999	66	115	5.2	
350,000-\$399,999	37	77	6.2	
\$400,000-\$449,999	16	50	9.4	
\$450,000-\$499,999	26	32	3.7	\$300,000 and above
500,000-\$549,999	9	33	11.0	30% of all sales reported in
550,000-\$599,999	12	22	5.5	this range
600,000-\$699,999	8	25	9.4	_
5700,000-\$799,999	13	14	3.2	40% of all active listings
800,000-\$899,999	9	25	8.3	205 total sales vs 446 activ
900,000-\$999,999	4	19	14.3	6.53 - month supply of
51,000,000-\$1,499,999	5	34	20.4	inventory
51,500,000-\$1,999,999	1	17	51.0	
52,000,000 & over	0	10	***	() - 1

Lafayette Resale Homes New Listings

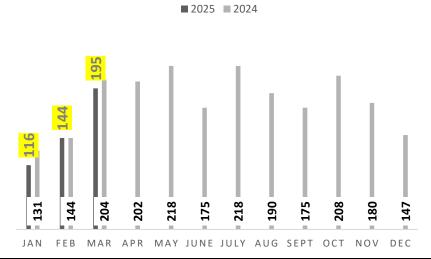


In March 2025 there were 342 Residential resale new listings in Lafayette Parish. That is an **increase** of 15% from resale new listings in March 2024 and an **increase** of 18% from resale new listings in February 2025. Total for 2025 YTD is 865 versus 751 in 2024 which is a 13% **increase**.

*Any listing with a List date within the reported month range is considered a New Listing.

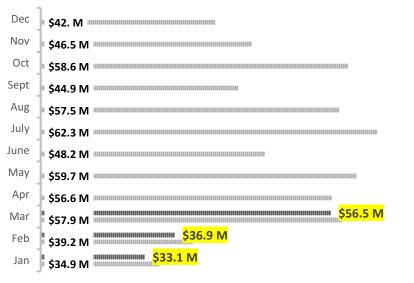
Lafayette Resale Homes Closed Sales

In March 2025 there were 195 total Residential resales in Lafayette Parish. That is a **decrease** of 4% from resale units sold in March of 2024, but an **increase** of 26% from resale units sold in February 2025. Total for 2025 YTD is 455 versus 479 in 2024 which is a 5% **decrease.** Average days on market in the month of March for resales in Lafayette Parish was 68.



Lafayette Resale Homes Dollar Volume

In March 2025, the total Residential resale closed volume for resales was \$56,481,286 in Lafayette Parish. That is a 2% decrease from March 2024, but an increase of 35% from February 2025. Total for 2025 YTD is \$126,430,050 versus \$131,956,555 in 2024 which is a 4% decrease. Average Sales Price in March for resales in Lafayette Parish was \$289,647.



2025 2024

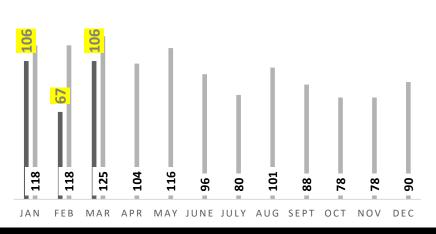


Lafayette Parish Resale Homes Price Points – March 2025

S0 - \$19,999 0 0 *** \$20,000-\$29,999 0 0 *** \$30,000-\$49,999 2 2 3.0 \$50,000-\$49,999 2 4 6.0 \$50,000-\$59,999 4 2 1.5 \$70,000-\$79,999 14 6 1.3 \$80,000-\$89,999 4 11 8.3 \$80,000-\$99,999 6 10 5.0 \$100,000-\$109,999 8 9 3.4 \$110,000-\$119,999 8 9 3.4 \$120,000-\$129,999 12 1.5 3 \$130,000-\$139,999 11 13 3.5 \$140,000-\$149,999 16 8 1.5 \$150,000-\$189,999 7 16 6.9 \$160,000-\$189,999 12 16 4.0 \$200,000-\$199,999 12 16 4.0 \$200,000-\$199,999 12 16 4.0 \$200,000-\$219,999 14 42 3.1 \$200,000-\$219,999 14 5.1 50 \$200,000-\$279,999 <th>Price Ranges</th> <th>YTD Sales Reported</th> <th>Current Active Listings</th> <th>Month Supply of Inventory</th> <th></th>	Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory	
320,000-329,999 1 0 0.0 \$30,000-339,999 1 0 0.0 \$40,000-549,999 2 2 3.0 \$50,000-559,999 2 4 6.0 \$50,000-579,999 4 2 1.5 \$70,000-579,999 4 1 8.3 \$80,000-379,999 4 1 8.3 \$90,000-399,999 6 10 5.0 \$100,000-5109,999 8 26 9.8 \$110,000-5119,999 8 9 3.4 \$120,000-519,999 11 13 3.5 \$140,000-5149,999 16 8 1.5 \$150,000-5189,999 7 16 6.9 \$100,000-5189,999 12 16 4.0 \$120,000-5189,999 12 16 4.0 \$200,000-529,999 24 1 5.3 \$210,000-5189,999 12 16 4.0 \$220,000-529,999 25 49 5.9 \$210,000-529,999 24 1.1 5.3 \$200,000-539,999					
\$40,000-\$49,999 2 2 3.0 \$0 - \$149,999: \$50,000-\$59,999 4 2 1.5 \$60,000-\$69,999 4 2 1.5 \$70,000-\$79,999 14 6 1.3 \$80,000-\$99,999 6 10 5.0 \$100,000-\$19,999 8 26 9.8 \$110,000-\$119,999 8 9 3.4 \$120,000-\$129,999 11 13 3.5 \$140,000-\$139,999 11 13 3.5 \$140,000-\$139,999 11 13 3.5 \$140,000-\$139,999 12 16 6.9 \$100,000-\$139,999 12 16 4.0 \$100,000-\$139,999 12 16 4.0 \$100,000-\$139,999 12 16 4.0 \$200,000-\$219,999 14 42 3.1 \$200,000-\$219,999 14 42 3.1 \$200,000-\$219,999 14 42 3.1 \$200,000-\$219,999 14 42 3.1 \$200,000-\$239,999 25 49 5.9	\$20,000-\$29,999	0	0	***	
\$50,000-\$59,999 2 4 6.0 \$60,000-\$69,999 4 2 1.5 \$70,000-\$79,999 14 6 1.3 \$80,000-\$89,999 4 11 8.3 \$90,000-\$99,999 6 10 5.0 \$100,000-\$109,999 8 26 9.8 \$110,000-\$119,999 8 9 3.4 \$120,000-\$129,999 12 21 5.3 \$130,000-\$139,999 11 13 3.5 \$140,000-\$149,999 16 8 1.5 \$100,000-\$139,999 7 16 6.9 \$100,000-\$139,999 7 16 6.9 \$100,000-\$139,999 7 16 6.9 \$100,000-\$139,999 12 16 4.0 \$100,000-\$139,999 12 16 4.0 \$200,000-\$239,999 40 71 5.3 \$240,000-\$259,999 25 49 5.9 \$220,000-\$259,999 26 4.5 4.37 - month supply of inventory \$230,000-\$259,999 26 5.9 \$300,000 and	\$30,000-\$39,999	1	0	0.0	
\$50,000-\$59,999 2 4 6.0 \$60,000-\$69,999 4 2 1.5 \$70,000-\$79,999 14 6 1.3 \$80,000-\$89,999 4 11 8.3 \$90,000-\$99,999 6 10 5.0 \$100,000-\$109,999 8 26 9.8 \$110,000-\$119,999 8 9 3.4 \$120,000-\$129,999 12 21 5.3 \$130,000-\$129,999 7 16 6.9 \$140,000-\$149,999 8 8 3.0 \$170,000-\$129,999 7 16 6.9 \$160,000-\$19,999 8 8 3.0 \$170,000-\$19,999 12 16 4.0 \$180,000-\$19,999 12 16 4.0 \$200,000-\$219,999 12 16 4.0 \$220,000-\$219,999 14 2 3.1 \$240,000-\$259,999 25 49 5.9 \$220,000-\$259,999 25 49 5.9 \$240,000-\$259,999 25 49 5.9 \$260,000-\$29	\$40,000-\$49,999	2	2	3.0	\$0 - \$149,999:
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\$70,000-\$79,999 14 6 1.3 \$80,000-\$89,999 4 11 8.3 \$80,000-\$99,999 6 10 5.0 \$10,000-\$109,999 8 26 9.8 \$110,000-\$119,999 8 9 3.4 \$120,000-\$129,999 11 13 3.5 \$140,000-\$149,999 16 8 1.5 \$150,000-\$159,999 7 16 6.9 \$160,000-\$179,999 24 26 3.3 \$170,000-\$179,999 7 16 6.9 \$180,000-\$179,999 7 16 4.0 \$280,000-\$219,999 19 21 3.3 \$190,000-\$179,999 24 26 3.3 \$280,000-\$219,999 19 21 3.3 \$200,000-\$219,999 14 42 3.1 \$200,000-\$239,999 4 15 5.9 \$200,000-\$239,999 25 49 5.9 \$280,000-\$239,999 27 56 6.2 \$400,000-\$499,999 15 19 3.8	\$60,000-\$69,999	4	2	1.5	•
\$80,000-\$89,999 4 11 8.3 88 total sales vs 112 active \$80,000-\$89,999 6 10 5.0 3.82 - month supply of inventory \$100,000-\$109,999 8 9 3.4 3.82 - month supply of inventory \$110,000-\$119,999 8 9 3.4 3.82 - month supply of inventory \$110,000-\$119,999 11 13 3.5 \$120,000-\$159,999 11 13 3.5 \$140,000-\$149,999 16 8 1.5 \$150,000-\$159,999 7 16 6.9 \$160,000-\$169,999 8 8 3.0 \$170,000-\$199,999 12 16 4.0 \$100,000-\$199,999 12 16 4.0 \$280,000-\$219,999 12 16 4.0 \$220,000-\$229,999 25 49 5.9 \$220,000-\$239,999 27 56 6.2 \$300,000-\$349,999 15 19 3.8 \$450,000-\$49,999 15 19 3.8 \$500,000-\$549,999 5 17 10.2 \$600,000-\$549,999	\$70,000-\$79,999	14	6	1.3	-
\$90,000-\$199,999 6 10 5.0 \$100,000-\$199,999 8 26 9.8 \$110,000-\$119,999 8 9 3.4 \$110,000-\$119,999 1 13 3.5 \$110,000-\$119,999 1 13 3.5 \$110,000-\$119,999 1 13 3.5 \$110,000-\$119,999 16 8 1.5 \$150,000-\$159,999 7 16 6.9 \$100,000-\$199,999 8 3.0 \$150,000-\$2299,999 \$100,000-\$199,999 24 26 3.3 \$100,000-\$199,999 12 16 4.0 \$100,000-\$199,999 12 16 4.0 \$200,000-\$239,999 14 42 3.1 \$220,000-\$279,999 25 49 5.9 \$220,000-\$279,999 24 41 5.1 \$300,000-\$449,999 10 25 7.5 \$24 14.4 40% of all sales reported in this range 40% of all sales reported in this range \$300,000-\$449,999 10 12 3.6 131 total sales vs 299 actives </td <td>\$80,000-\$89,999</td> <td>4</td> <td>11</td> <td>8.3</td> <td>_</td>	\$80,000-\$89,999	4	11	8.3	_
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\$110,000-\$119,999 8 9 3.4 \$120,000-\$129,999 12 21 5.3 \$130,000-\$139,999 11 13 3.5 \$140,000-\$149,999 16 8 1.5 \$150,000-\$159,999 7 16 6.9 \$170,000-\$179,999 24 26 3.3 \$190,000-\$199,999 12 16 4.0 \$100,000-\$199,999 12 16 4.0 \$100,000-\$199,999 12 16 4.0 \$200,000-\$239,999 11 42 3.1 \$220,000-\$239,999 40 71 5.3 \$240,000-\$259,999 25 49 5.9 \$280,000-\$299,999 24 41 5.1 \$300,000-\$449,999 10 25 7.5 \$450,000-\$499,999 15 19 3.8 \$500,000-\$499,999 10 12 3.6 \$300,000-\$499,999 10 12 3.6 \$500,000-\$599,999 5 17 10.2 \$6,85 - month supply of 11 total sales vs 299 213 total sales v	\$100,000-\$109,999	8	26	9.8	
\$130,000-\$139,999 11 13 3.5 \$140,000-\$149,999 16 8 1.5 \$150,000-\$159,999 7 16 6.9 \$160,000-\$169,999 8 8 3.0 \$170,000-\$179,999 24 26 3.3 \$180,000-\$189,999 19 21 3.3 \$190,000-\$199,999 12 16 4.0 \$200,000-\$219,999 41 42 3.1 \$220,000-\$239,999 40 71 5.3 \$240,000-\$279,999 25 49 5.9 \$200,000-\$299,999 24 41 5.1 \$300,000-\$349,999 38 74 5.8 \$300,000-\$499,999 15 19 3.8 \$450,000-\$499,999 15 19 3.8 \$450,000-\$499,999 10 12 3.6 \$500,000-\$499,999 10 12 3.6 \$600,000-\$499,999 5 17 10.2 \$700,000-\$799,999 7 16 6.9 \$800,000-\$899,999 7 16 6.9 <tr< td=""><td>\$110,000-\$119,999</td><td>8</td><td>9</td><td>3.4</td><td>Inventory</td></tr<>	\$110,000-\$119,999	8	9	3.4	Inventory
\$\$140,000-\$149,999 16 8 1.5 \$\$150,000-\$159,999 7 16 6.9 \$\$160,000-\$169,999 8 8 3.0 \$\$170,000-\$179,999 24 26 3.3 \$\$190,000-\$199,999 12 16 4.0 \$\$190,000-\$199,999 12 16 4.0 \$\$200,000-\$219,999 41 42 3.1 \$\$220,000-\$239,999 40 71 5.3 \$\$240,000-\$259,999 36 54 4.5 \$\$240,000-\$279,999 25 49 5.9 \$\$280,000-\$299,999 24 41 5.1 \$\$300,000-\$449,999 38 74 5.8 \$\$350,000-\$499,999 5 24 14.4 \$\$550,000-\$499,999 5 24 14.4 \$\$600,000-\$499,999 5 17 10.2 \$\$600,000-\$499,999 5 17 10.2 \$\$600,000-\$499,999 7 16 6.9 \$\$00,000-\$899,999 7 16 6.9 \$\$00,000-\$899,999 8 8.0 8.0	\$120,000-\$129,999	12	21	5.3	
\$150,000-\$159,999 7 16 6.9 \$160,000-\$169,999 8 8 3.0 \$170,000-\$179,999 24 26 3.3 \$180,000-\$189,999 19 21 3.3 \$190,000-\$199,999 12 16 4.0 \$200,000-\$219,999 41 42 3.1 \$220,000-\$239,999 40 71 5.3 \$240,000-\$259,999 36 54 4.5 \$240,000-\$279,999 25 49 5.9 \$280,000-\$299,999 24 5.8 4.37 - month supply of inventory \$280,000-\$299,999 24 41 5.1 \$300,000-\$449,999 38 74 5.8 \$550,000-\$499,999 5 24 14.4 \$550,000-\$499,999 5 7.5 \$600,000-\$499,999 5 17 10.2 \$600,000-\$499,999 5 17 10.2 \$600,000-\$499,999 7 16 6.9 \$300,000-\$899,999 7 16 6.9 \$300,000-\$899,999 3 8 8.0 <td>\$130,000-\$139,999</td> <td>11</td> <td>13</td> <td>3.5</td> <td></td>	\$130,000-\$139,999	11	13	3.5	
\$160,000-\$169,999 8 8 3.0 \$150,000 -\$299,999 \$170,000-\$179,999 24 26 3.3 52% of all sales reported in this range \$180,000-\$199,999 12 16 4.0 46% of all active listings \$200,000-\$219,999 41 42 3.1 236 total sales vs 344 actives \$220,000-\$239,999 40 71 5.3 4.37 - month supply of inventory \$2260,000-\$279,999 25 49 5.9 4.37 - month supply of inventory \$280,000-\$299,999 24 41 5.1 \$300,000 and above \$280,000-\$299,999 27 56 6.2 \$300,000 and above \$400,000-\$449,999 10 25 7.5 \$300,000 and above \$450,000-\$549,999 5 24 14.4 40% of all sales reported in this range \$500,000-\$449,999 10 12 3.6 131 total sales vs 299 actives \$600,000-\$699,999 5 17 10.2 6.85 - month supply of inventory \$700,000-\$799,999 7 16 6.9 6.85 - month supply of inventory \$800,0000-\$899,999 8 8.0	\$140,000-\$149,999	16	8	1.5	
1210,000 \$100,900 10 10 10 10 12170,000 \$179,999 24 26 3.3 52% of all sales reported in this range 1210,000 \$199,999 12 16 4.0 46% of all active listings 120,000 \$219,999 11 42 3.1 236 total sales vs 344 actives 120,000 \$229,999 40 71 5.3 4.37 - month supply of inventory 1220,000 \$229,999 25 49 5.9 4.37 - month supply of inventory 1220,000 \$229,999 24 41 5.1 5300,000 and above 1280,000 \$299,999 27 56 6.2 5300,000 and above 1280,000 \$449,999 10 25 7.5 29% of all sales reported in this range 40% of all active listings 131 total sales vs 299 131 total sales vs 299 131 total sales vs 299 131 total sales vs 299 5 17 10.2 6.85 - month supply of inventory 131 total sales vs 299 3 8 8.0 6.85 - month supply of inventory 131 total sales ve 299 3 8 8.0 6.85 - month supply of inventory 100000 & over	\$150,000-\$159,999	7	16	6.9	
\$180,000-\$189,999 19 21 3.3 this range \$190,000-\$199,999 12 16 4.0 46% of all active listings \$200,000-\$219,999 41 42 3.1 236 total sales vs 344 \$220,000-\$239,999 40 71 5.3 236 total sales vs 344 \$220,000-\$239,999 36 54 4.5 4.37 - month supply of inventory \$228,000-\$279,999 25 49 5.9 4.37 - month supply of inventory \$280,000-\$299,999 24 41 5.1 5.3 \$300,000-\$349,999 38 74 5.8 \$350,000-\$399,999 27 56 6.2 \$400,000-\$449,999 10 25 7.5 \$450,000-\$549,999 5 24 14.4 40% of all active listings 131 total sales vs 299 actives \$500,000-\$699,999 5 17 10.2 \$600,000-\$699,999 7 16 6.9 \$600,000-\$899,999 3 8 8.0 \$61,000,000 & over 4 38 28.5	\$160,000-\$169,999	8	8	3.0	\$150,000 -\$299,999
13 11 <td< td=""><td>\$170,000-\$179,999</td><td>24</td><td>26</td><td>3.3</td><td>52% of all sales reported in</td></td<>	\$170,000-\$179,999	24	26	3.3	52% of all sales reported in
\$200,000-\$219,999 41 42 3.1 236 total sales vs 344 actives \$220,000-\$239,999 40 71 5.3 236 total sales vs 344 actives \$240,000-\$259,999 36 54 4.5 4.37 - month supply of inventory \$280,000-\$279,999 25 49 5.9 inventory \$280,000-\$299,999 24 41 5.1 \$300,000-\$349,999 38 74 5.8 \$3550,000-\$399,999 27 56 6.2 \$400,000-\$449,999 10 25 7.5 \$450,000-\$499,999 15 19 3.8 \$550,000-\$599,999 10 12 3.6 \$550,000-\$599,999 10 12 3.6 \$600,000-\$699,999 5 17 10.2 \$600,000-\$699,999 7 10 4.3 \$6800,000-\$999,999 7 16 6.9 \$6800,000-\$999,999 3 8 8.0 \$61,000,000 & over 4 38 28.5	\$180,000-\$189,999	19	21	3.3	this range
5220,000-\$239,999 40 71 5.3 5220,000-\$239,999 40 71 5.3 5240,000-\$259,999 36 54 4.5 5260,000-\$279,999 25 49 5.9 5280,000-\$299,999 24 41 5.1 5300,000-\$349,999 38 74 5.8 5350,000-\$399,999 27 56 6.2 5400,000-\$449,999 10 25 7.5 5450,000-\$499,999 15 19 3.8 5500,000-\$499,999 5 24 14.4 40% of all sales reported in this range 40% of all active listings 5500,000-\$699,999 5 17 10.2 5600,000-\$699,999 7 10 4.3 5800,000-\$899,999 7 16 6.9 5900,000-\$999,999 3 8 8.0 5900,000-\$999,999 3 8 8.0 5900,000-\$999,999 3 8 8.0 51,000,000 & over 4 38 28.5	\$190,000-\$199,999	12	16	4.0	46% of all active listings
\$220,000-\$239,999 40 71 5.3 actives \$240,000-\$259,999 36 54 4.5 4.37 - month supply of inventory \$260,000-\$279,999 25 49 5.9 inventory \$280,000-\$299,999 24 41 5.1 \$300,000-\$349,999 38 74 5.8 \$350,000-\$349,999 27 56 6.2 \$400,000-\$449,999 10 25 7.5 \$450,000-\$499,999 15 19 3.8 \$550,000-\$599,999 10 12 3.6 \$500,000-\$699,999 5 17 10.2 \$600,000-\$699,999 7 16 6.9 \$600,000-\$899,999 7 16 6.9 \$600,000-\$999,999 3 8 8.0 \$500,000-\$999,999 3 8 8.0 \$600,000-\$999,999 3 8 8.0 \$600,000-\$999,999 3 8 8.0 \$51,000,000 & over 4 38 28.5	\$200,000-\$219,999	41	42	3.1	236 total sales vs 344
\$260,000-\$279,999 25 49 5.9 \$280,000-\$299,999 24 41 5.1 \$300,000-\$349,999 38 74 5.8 \$355,000-\$399,999 27 56 6.2 \$400,000-\$449,999 10 25 7.5 \$450,000-\$499,999 15 19 3.8 \$500,000-\$549,999 5 24 14.4 \$550,000-\$599,999 10 12 3.6 \$500,000-\$599,999 10 12 3.6 \$600,000-\$699,999 5 17 10.2 \$700,000-\$799,999 7 16 6.9 \$800,000-\$899,999 3 8 8.0 \$200,000-\$999,999 3 8 8.0	\$220,000-\$239,999	40	71	5.3	
\$2280,000-\$299,999 24 41 5.1 \$300,000-\$349,999 38 74 5.8 \$350,000-\$399,999 27 56 6.2 \$400,000-\$449,999 10 25 7.5 \$450,000-\$499,999 15 19 3.8 \$500,000-\$499,999 15 19 3.8 \$500,000-\$549,999 5 24 14.4 40% of all active listings 131 total sales vs 299 \$500,000-\$599,999 5 17 10.2 \$600,000-\$699,999 7 10 4.3 \$600,000-\$899,999 7 16 6.9 \$700,000-\$899,999 3 8 8.0 \$200,000-\$999,999 3 8 8.0 \$200,000-\$999,999 3 8 28.5	\$240,000-\$259,999	36	54	4.5	4.37 - month supply of
\$300,000-\$349,999 38 74 5.8 \$350,000-\$399,999 27 56 6.2 \$400,000-\$449,999 10 25 7.5 \$450,000-\$499,999 15 19 3.8 \$500,000-\$549,999 5 24 14.4 \$550,000-\$599,999 10 12 3.6 \$550,000-\$599,999 10 12 3.6 \$600,000-\$699,999 5 17 10.2 \$700,000-\$799,999 7 10 4.3 \$800,000-\$899,999 7 16 6.9 \$800,000-\$899,999 3 8 8.0 \$1,000,000 & over 4 38 28.5	\$260,000-\$279,999	25	49	5.9	inventory
\$350,000-\$399,999 27 56 6.2 \$300,000 and above \$400,000-\$449,999 10 25 7.5 \$450,000-\$499,999 15 19 3.8 \$500,000-\$549,999 5 24 14.4 \$550,000-\$599,999 10 12 3.6 \$600,000-\$699,999 5 17 10.2 \$600,000-\$799,999 7 10 4.3 \$800,000-\$899,999 7 16 6.9 \$900,000-\$999,999 3 8 8.0 \$1,000,000 & over 4 38 28.5	\$280,000-\$299,999	24	41	5.1	
\$400,000-\$449,99910257.5\$450,000-\$499,99915193.8\$500,000-\$549,99952414.4\$550,000-\$599,99910123.6\$600,000-\$699,99951710.2\$600,000-\$799,9997104.3\$800,000-\$899,9997166.9\$900,000-\$999,999388.0\$1,000,000 & over43828.5	\$300,000-\$349,999	38	74	5.8	
\$400,000-\$449,999 10 25 7.5 \$450,000-\$499,999 15 19 3.8 \$500,000-\$549,999 5 24 14.4 \$550,000-\$599,999 10 12 3.6 \$600,000-\$699,999 5 17 10.2 \$700,000-\$799,999 7 10 4.3 \$800,000-\$899,999 7 16 6.9 \$900,000-\$999,999 3 8 8.0 \$1,000,000 & over 4 38 28.5	\$350,000-\$399,999	27	56	6.2	\$300.000 and above
\$450,000-\$499,999 15 19 3.8 this range \$500,000-\$549,999 5 24 14.4 40% of all active listings \$550,000-\$599,999 10 12 3.6 131 total sales vs 299 \$600,000-\$699,999 5 17 10.2 36 \$600,000-\$799,999 7 10 4.3 \$800,000-\$899,999 7 16 6.9 \$900,000-\$999,999 3 8 8.0 \$1,000,000 & over 4 38 28.5	\$400,000-\$449,999	10	25	7.5	
\$500,000-\$549,999 5 24 14.4 40% of all active listings \$550,000-\$599,999 10 12 3.6 131 total sales vs 299 \$600,000-\$699,999 5 17 10.2 36 \$700,000-\$799,999 7 10 4.3 6.85 - month supply of inventory \$900,000-\$999,999 3 8 8.0 8.0 100	\$450,000-\$499,999	15	19	3.8	
\$550,000-\$599,999 10 12 3.6 \$600,000-\$699,999 5 17 10.2 \$700,000-\$799,999 7 10 4.3 \$800,000-\$899,999 7 16 6.9 \$900,000-\$999,999 3 8 8.0 \$1,000,000 & over 4 38 28.5	\$500,000-\$549,999	5	24	14.4	-
\$3000,000-\$899,999 5 17 10.2 \$700,000-\$799,999 7 10 4.3 \$800,000-\$899,999 7 16 6.9 \$900,000-\$999,999 3 8 8.0 \$1,000,000 & over 4 38 28.5	\$550,000-\$599,999	10	12	3.6	_
\$700,000-\$799,999 7 10 4.3 \$800,000-\$899,999 7 16 6.9 \$900,000-\$999,999 3 8 8.0 \$1,000,000 & over 4 38 28.5	\$600,000-\$699,999	5	17	10.2	
\$200,000-\$899,999 7 16 6.9 \$900,000-\$999,999 3 8 8.0 \$1,000,000 & over 4 38 28.5	\$700,000-\$799,999	7	10	4.3	\
\$900,000-\$999,999 3 8 8.0 \$1,000,000 & over 4 38 28.5	\$800,000-\$899,999	7	16	6.9	
	\$900,000-\$999,999	3	8	8.0	пленсогу
455 755 5.0 L	\$1,000,000 & over	4	38	28.5	STER
		455	755	5.0	(FOTAL)

Lafayette New Construction New Listings

2025 2024



In March 2025 there were 106 new construction listings in Lafayette Parish. That is a decrease of 15% from new construction listings in March of 2024 but an increase of 37% from new construction new listings in February 2025. Total for 2025 YTD is 279 versus 361 in 2024 which is a 23% decrease.

*Any listing with a List date within the reported month range is considered a New Listing.

Lafayette New Construction Closed Sales

In March 2025 there were 90 total new construction sales in Lafayette Parish. That is a 9% increase from new construction units sold in March of 2024, and an increase of 16% from new construction units sold in February 2025. Total for 2025 YTD is 219 versus 209 in 2024 which is a 5% increase. Average days on market in the month of March in Lafayette Parish for new construction was 143.

Dec

Nov

Oct

Sept

Aug

July

June

May

Apr

Mar

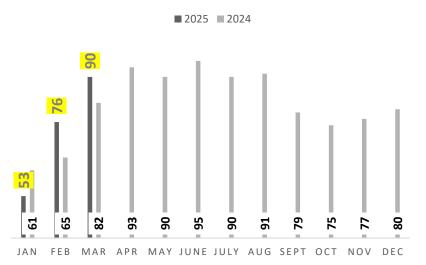
Feb

Jan

\$28. M 📖

\$26.1 M

\$19.4 M



Lafayette New Construction Dollar Volume

\$24.3 M \$24.7 M \$22.8 M \$26.7 M \$27.3 M \$31.9 M \$29. M \$321,453. \$26.7 M \$28.9 M \$25.4 M \$19.8 M \$16.2 M

In March 2025, the total new construction closed volume was \$28,930,808 in Lafayette Parish. That is a 10% increase from March of 2024, and an increase of 12% from February 2025. Total for 2025 YTD is \$70,605,301 versus \$65,392,624 in 2024 which is a 7% increase. Average Sales Price in March for new construction in Lafayette Parish was



■ 2025 ■ 2024

Lafayette Parish New Construction Price Points – March 2025

Price Ranges	Reported	Listings	Inventory	
\$0 - \$19,999	0	0	***	
\$20,000-\$29,999	0	0	***	
\$30,000-\$39,999	0	0	***	
\$40,000-\$49,999	0	0	***	\$0 - \$149,999:
\$50,000-\$59,999	0	0	* * *	
\$60,000-\$69,999	0	0	***	0% of all sales reported in this range
\$70,000-\$79,999	0	0	***	-
\$80,000-\$89,999	0	0	***	0% of all active listings
\$90,000-\$99,999	0	0	***	0 total sales vs 0 actives
\$100,000-\$109,999	0	0	***	0 - month supply of
\$110,000-\$119,999	0	0	***	inventory
\$120,000-\$129,999	0	0	***	`
\$130,000-\$139,999	0	0	***	
\$140,000-\$149,999	0	0	***	
\$150,000-\$159,999	1	0	0.0	\$150,000 -\$299,999
\$160,000-\$169,999	0	1	***	
\$170,000-\$179,999	0	1	***	67% of all sales reported in this range
\$180,000-\$189,999	4	4	3.0	-
\$190,000-\$199,999	2	7	10.5	49% of all active listings
\$200,000-\$219,999	13	9	2.1	146 total sales vs 166
\$220,000-\$239,999	32	26	2.4	actives
\$240,000-\$259,999	35	45	3.9	3.41 - month supply of inventory
\$260,000-\$279,999	36	38	3.2	Inventory
\$280,000-\$299,999	23	35	4.6	
\$300,000-\$349,999	28	40	4.3	
\$350,000-\$399,999	10	21	6.3	\$300,000 and above
\$400,000-\$449,999	6	25	12.5	33% of all sales reported in
\$450,000-\$499,999	10	13	3.9	this range
\$500,000-\$549,999	4	9	6.8	51 of all active listings
\$550,000-\$599,999	2	9	13.5	_
\$600,000-\$699,999	3	8	8.0	73 total sales vs 172 active
\$700,000-\$799,999	5	4	2.4	7.07 - month supply of
\$800,000-\$899,999	2	9	13.5	inventory
\$900,000-\$999,999	1	11	33.0	
\$1,000,000 & over	2	23	34.5	STER A
	219	338	4.6	

Top 15 Subdivisions by Units Sold – Lafayette Parish (Q1 2025)

Property	11	\ <i>t</i> = 1	Average	Median	Avg. Diff.	Avg.	Avg.
Type/Subdivision	Units	Volume	Sale Price	Sale Price	SP to LP	DOM	CDOM
The Waters*	13	\$3,264,865	\$251,143	\$251,385	- \$77	31	31
Sugar Mill Pond	12	\$5,222,566	\$435,214	\$360,000	- \$5,348	183	183
Caneview Estates*	10	\$2,742,560	\$274,256	\$273,758	- \$102	6	6
Fairhaven	9	\$3,155,560	\$350,618	\$353,650	+ \$444	74	74
Cypress Meadows	9	\$2,975,500	\$330,611	\$305,000	- \$6,389	57	57
Ambassador Commons*	9	\$2,507,500	\$278,611	\$273,760	+ \$56	69	69
Acadian Meadows*	8	\$2,333,240	\$291,655	\$300,412	- \$1,625	158	158
Belleview	8	\$2,152,500	\$269,062	\$265,000	- \$2,750	154	154
Cedar Creek*	8	\$1,986,527	\$248,316	\$244,500	+ \$3,441	181	181
Detente Lakes	7	\$3,448,056	\$492,579	\$498,000	- \$43	207	237
Summerview*	7	\$1,566,465	\$223,781	\$225,650	- \$1,500	152	152
River Ranch	6	\$4,023,162	\$670,527	\$652,000	- \$24,306	50	61
The Woodlands of Acadiana	6	\$2,459,800	\$409,967	\$410,000	- \$4,350	66	84
Mon Cherie	6	\$2,320,502	\$386,750	\$391,250	- \$35,283	312	312
Central Village*	6	\$1,742,495	\$290,416	\$289,999	\$0	246	246

* Notes National Builder

			Lafayet	te				
Property Type/Area	Units	Volume	Average Sale Price	Median Sale Price	Avg. Diff. SP to LP	Avg. DOM	Avg. CDOM	
Residential	675	\$197,113,351	\$292,020	\$251,500	- \$6,097	82	90	
В	7	\$2,923,000	\$417,571	\$322,500	- \$18,000	74	74	
С	44	\$8,104,993	\$184,204	\$189,932	- \$3,684	89	99	
D	68	\$14,028,061	\$206,295	\$230,000	- \$4,915	93	104	
E	7	\$2,433,000	\$347,571	\$286,500	- \$3,843	30	59	
F	52	\$12,456,120	\$239,541	\$228,142	- \$2,785	104	107	4
G1	30	\$11,409,453	\$380,315	\$283,500	- \$11,935	32	34	
G2	50	\$14,941,100	\$298,822	\$221,500	- \$15,068	63	75	
G3	56	\$12,157,970	\$217,107	\$210,750	- \$5,619	86	94	
н	23	\$5,751,000	\$250,043	\$247,500	- \$3,430	73	79	
К	43	\$10,928,064	\$254,141	\$247,535	- \$2,649	73	81	
Ν	77	\$25,546,013	\$331,766	\$270,750	- \$5,396	75	82	
0	115	\$40,866,613	\$355,362	\$289,500	- \$6,904	71	79	
Р	103	\$35,567,964	\$345,320	\$308,050	- \$4,786	109	115	

MLS Areas (Q1 2025)



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Lafayette Parish Recap – 2025 vs 2024

	Year to Date				
	YTD-24	YTD-25	% Change		
New Listings	1112	1154	4%		
Closed Sales	689	678	-2%		
Days on Market	72	89	24%		
Average Sales Price	\$287,060	\$293,098	2%		

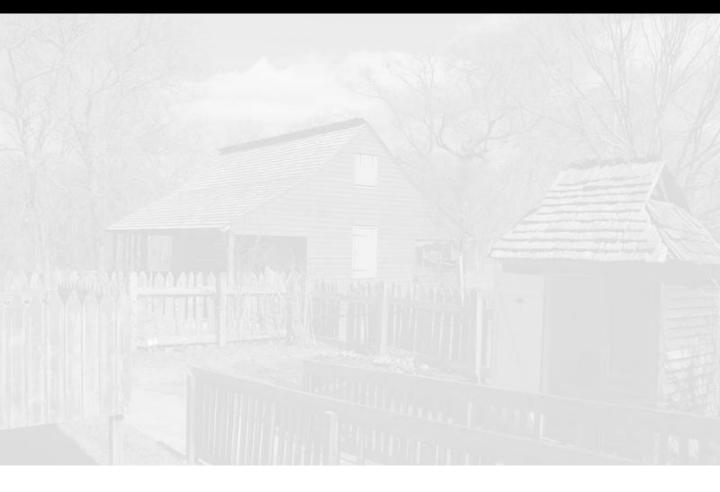
Lafayette Parish Resale Recap – 2025 vs 2024

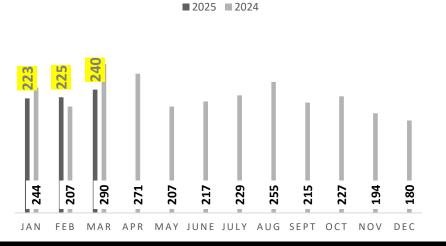
	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	751	865	15%
Closed Sales	479	455	-5%
Days on Market	56	70	25%
Average Sales Price	\$275,483	\$277,868	1%

Lafayette Parish New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24 YTD-25 % Ch		
New Listings	361	279	-23%
Closed Sales	208	219	5%
Days on Market	108	128	19%
Average Sales Price	\$314,388	\$322,399	3%

Out of Parish





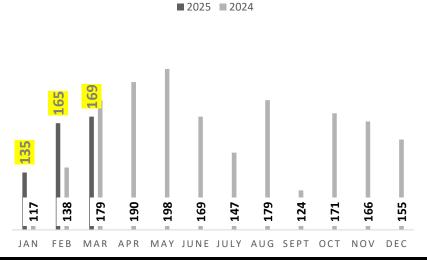
Out of Parish New Listings

In March 2025 there were 240 Residential out of Parish new listings. That is a **decrease** of 17% from new listings in March of 2024 but an **increase** of 6% from new listings in February 2025. Total for 2025 YTD is 688 versus 741 in 2024 which is a 7% **decrease**.

*Any listing with a List date within the reported month range is considered a New Listing.

Out of Parish Closed Sales

In March 2025 there were 169 total Residential out of Parish sales. That is a 6% **decrease** from out of Parish units sold in March of 2024, but an **increase** of 2% from out of Parish units sold in February 2025. Total for 2025 YTD is 469 versus 434 in 2024 which is a 7% **increase.** Average days on market for out of Parish in the month of March was 108.



Out of Parish Dollar Volume

In March 2025, the total Residential out of Parish closed volume was \$31,861,096. That is a 7% decrease from March 2024, and a decrease of 5% from February 2025. Total for 2025 YTD is \$93,416,283 versus \$81,482,054 in 2024 which is a 13% increase. Average Sales Price in March for out of Parish was \$188,527.

Dec \$28.8 M Nov \$36.1 M Oct \$30.6 M Sept \$27.1 M Aug \$37.2 M July \$29. M June \$31. M May \$38.5 M Apr \$37.9 M \$31.9 M Mar \$34.4 M <u>\$33.6 M</u> Feb \$24.4 M \$27.9 M Jan Ľ \$22.7 M

2025 2024

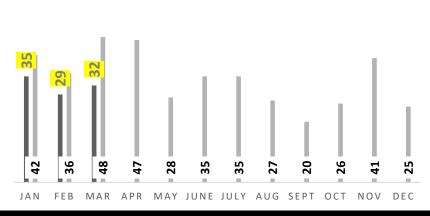


Out of Parish Price Points – March 2025

	Month Supply of Inventory	Current Active Listings	YTD Sales Reported	Price Ranges
	2.1	7	10	\$0 - \$19,999
	4.5	12	8	\$20,000-\$29,999
	2.5	10	12	\$30,000-\$39,999
\$0 - \$149,999:	3.9	18	14	\$40,000-\$49,999
36% of all sales reported	2.8	14	15	\$50,000-\$59,999
this range	14.6	34	7	\$60,000-\$69,999
37% of all active listings	3.7	22	18	\$70,000-\$79,999
169 total sales vs 298	11.1	26	7	\$80,000-\$89,999
actives	5.8	25	13	\$90,000-\$99,999
5.29 - month supply of	4.7	11	7	\$100,000-\$109,999
inventory	6.9	30	13	\$110,000-\$119,999
	5.8	33	17	\$120,000-\$129,999
	5.8	33	17	\$130,000-\$139,999
	6.3	23	11	\$140,000-\$149,999
\$150,000 -\$299,99	5.1	29	17	\$150,000-\$159,999
49% of all sales reported	8.1	35	13	\$160,000-\$169,999
this range	3.8	24	19	\$170,000-\$179,999
43% of all active listings	5.2	33	19	\$180,000-\$189,999
231 total sales vs 354	4.4	25	17	\$190,000-\$199,999
actives	1.8	27	45	\$200,000-\$219,999
4.48 - month supply of	5.4	77	43	\$220,000-\$239,999
inventory	3.7	41	33	\$240,000-\$259,999
	5.6	32	17	\$260,000-\$279,999
	8.3	22	8	\$280,000-\$299,999
	4.8	37	23	\$300,000-\$349,999
\$300,000 and abo	7.8	34	13	\$350,000-\$399,999
15% of all sales reported	3.9	13	10	\$400,000-\$449,999
this range	13.8	23	5	\$450,000-\$499,999
20% of all active listings	7.0	7	3	\$500,000-\$549,999
69 total sales vs 164 act	5.6	13	7	\$550,000-\$599,999
	7.0	7	3	\$600,000-\$699,999
7.13 - month supply of inventory	3.0	3	3	\$700,000-\$799,999
	10.5	7	2	\$800,000-\$899,999
`	***	3	0	\$900,000-\$999,999
	***	17	0	\$1,000,000 & over
EST	5.2	807	469	

Out of Parish New Construction New Listings

■ 2025 ■ 2024

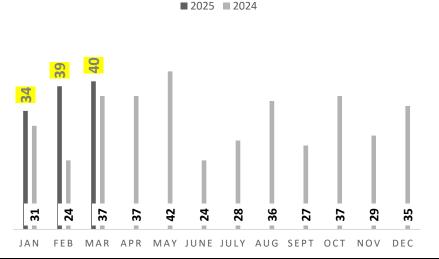


In March 2025 there were 32 Residential new construction out of Parish listings. That is a **decrease** of 33% from new listings in March of 2024, but an **increase** of 9% from new listings in February 2025. Total for 2025 YTD is 96 versus 126 in 2024 which is a 24% **decrease**.

*Any listing with a List date within the reported month range is considered a New Listing.

Out of Parish New Construction Closed Sales

In March 2025 there were 40 total Residential new construction out of Parish sales. That is an **increase** of 8% from units sold in March of 2024, and an **increase** of 3% from units sold in February 2025. Total for 2025 YTD is 113 versus 92 in 2024 which is a 19% **increase.** Average days on market in the month of March for new construction out of Parish was 120.



Out of Parish New Construction Dollar Volume

Dec \$8.5 M Nov \$7.1 M Oct \$9. M Sept \$6.3 M Aug \$8.7 M July \$7.2 M June \$5.5 M May \$10.1 M Apr \$9. M \$9.1 M Mar \$8.9 M 📖 🙀 🕺 🗰 Feb \$5.8 M \$8.8 M Jan \$7.2 M

2025 2024

In March 2025, the total Residential new construction out of Parish closed volume was \$9,133,536. That is a 3% **increase** from March 2024, but a **decrease** of 6% from February 2025. Total for 2025 YTD is \$27,641,307 versus \$21,955,298 in 2024 which is a 21% **increase.** Average Sales Price in March for new construction out of Parish was \$222,250.



Out of Parish New Construction Price Points – March 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	2	1	1.5
\$160,000-\$169,999	1	0	0.0
\$170,000-\$179,999	3	3	3.0
\$180,000-\$189,999	5	3	1.8
\$190,000-\$199,999	8	3	1.1
\$200,000-\$219,999	26	6	0.7
\$220,000-\$239,999	28	34	3.6
\$240,000-\$259,999	20	24	3.6
\$260,000-\$279,999	3	7	7.0
\$280,000-\$299,999	4	6	4.5
\$300,000-\$349,999	6	1	0.5
\$350,000-\$399,999	4	4	3.0
\$400,000-\$449,999	1	0	0.0
\$450,000-\$499,999	0	1	***
\$500,000-\$549,999	0	1	***
\$550,000-\$599,999	1	1	3.0
\$600,000-\$699,999	0	1	***
\$700,000-\$799,999	1	1	3.0
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	0	***
	113	97	2.6

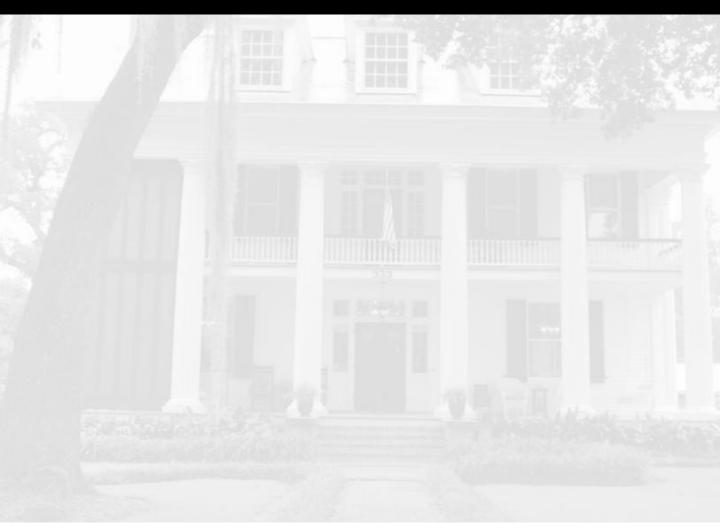
	Year to Date			
	YTD-24	YTD-25	% Change	
New Listings	741	688	-7%	
Closed Sales	434	469	8%	
Days on Market	95	105	11%	
Average Sales Price	\$187,747	\$199,182	6%	

Out of Parish New Construction Recap – 2025 vs 2024

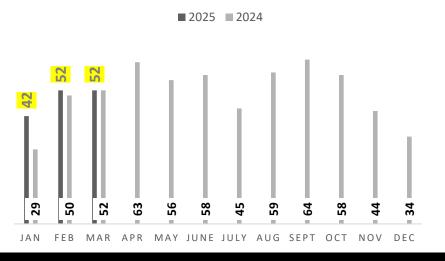
	Year to Date			
	YTD-24	YTD-25	% Change	
New Listings	126	96	-24%	
Closed Sales	92	113	23%	
Days on Market	108	110	2%	
Average Sales Price	\$238,645	\$244,613	3%	



Iberia Parish







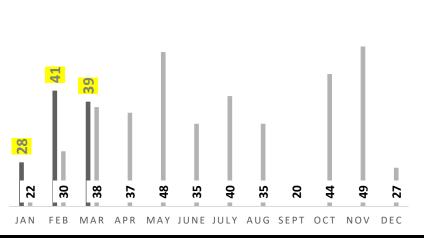
Iberia Parish New Listings

In March 2025 there were 52 new Residential listings in Iberia Parish. That is the same number of new listings as March of 2024 and the same number of new listings as February 2025. Total for 2025 YTD is 146 versus 131 in 2024 which is a 10% increase.

*Any listing with a List date within the reported month range is considered a New Listing.

Iberia Parish Closed Sales

In March 2025 there were 39 total Residential sales in Iberia Parish. That is an **increase** of 3% from units sold in March of 2024, but a **decrease** of 5% from units sold in February 2025. Total for 2025 YTD is 108 versus 90 in 2024 which is a 17% **increase**. Average days on market in the month of March in Iberia Parish was 99.

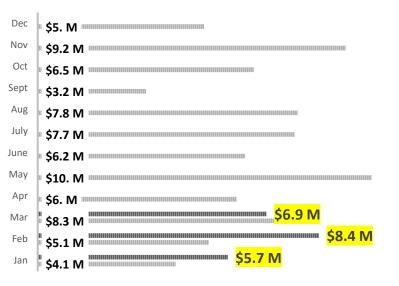


■ 2025 ■ 2024

Iberia Parish Dollar Volume

In March 2025, the total Residential closed volume was \$6,852,160 in Iberia Parish. That is a 17% **decrease** from March 2024, and a **decrease** of 19% from February 2025. Total for 2025 YTD is \$20,967,017 versus \$17,548,412 in 2023 which is a 16% **increase**. Average Sales Price in March in Iberia Parish was \$175,696.

■ 2025 ■ 2024





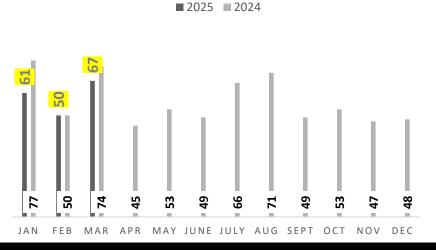
Iberia Parish Price Points – March 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	3	3	3.0
\$20,000-\$29,999	1	4	12.0
\$30,000-\$39,999	2	4	6.0
\$40,000-\$49,999	1	3	9.0
\$50,000-\$59,999	5	6	3.6
\$60,000-\$69,999	0	5	***
\$70,000-\$79,999	6	5	2.5
\$80,000-\$89,999	2	5	7.5
\$90,000-\$99,999	4	7	5.3
\$100,000-\$109,999	1	2	6.0
\$110,000-\$119,999	5	8	4.8
\$120,000-\$129,999	4	7	5.3
\$130,000-\$139,999	3	7	7.0
\$140,000-\$149,999	4	3	2.3
\$150,000-\$159,999	1	11	33.0
\$160,000-\$169,999	5	11	6.6
\$170,000-\$179,999	4	7	5.3
\$180,000-\$189,999	3	8	8.0
\$190,000-\$199,999	6	1	0.5
\$200,000-\$219,999	14	3	0.6
\$220,000-\$239,999	9	15	5.0
\$240,000-\$259,999	8	7	2.6
\$260,000-\$279,999	3	8	8.0
\$280,000-\$299,999	1	4	12.0
300,000-\$349,999	1	3	9.0
\$350,000-\$399,999	7	7	3.0
\$400,000-\$449,999	0	3	***
\$450,000-\$499,999	1	4	12.0
\$500,000-\$549,999	0	2	***
\$550,000-\$599,999	3	2	2.0
\$600,000-\$699,999	0	0	***
\$700,000-\$799,999	1	1	3.0
\$800,000-\$899,999	0	1	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	2	***
	108	169	4.7

St Landry Parish







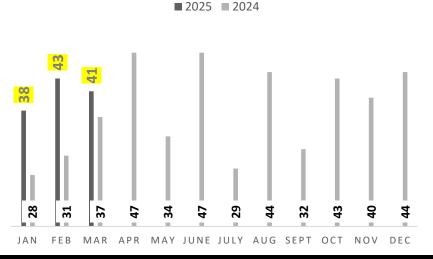
St Landry Parish New Listings

In March 2025 there were 67 new Residential listings in St Landry Parish. That is a decrease of 9% from new listings in March of 2024 but an increase of 25% from new listings in February 2025. Total for 2025 YTD is 178 versus 201 in 2024 which is a 11% decrease.

*Any listing with a List date within the reported month range is considered a New Listing.

St Landry Parish Closed Sales

In March 2025 there were 41 total Residential sales in St Landry Parish. That is an increase of 10% from units sold in March of 2024, but a decrease of 5% from units sold in February 2025. Total for 2025 YTD is 122 versus 96 in 2024 which is a 21% increase. Average days on market in the month of March across St Landry Parish was 97.



St Landry Parish Dollar Volume

In March 2025, the total Residential closed volume was \$7,023,559 across St Landry Parish. That is a 11% increase from March 2024, but a decrease of 17% from February 2025. Total for 2025 YTD is \$23,155,257 versus \$15,189,095 in 2024 which is a 34% increase. Average Sales Price in March across St Landry Parish was \$159,999.

D	
Dec	\$8.4 M
Nov	\$9.2 M
Oct	\$7.7 M
Sept	\$6.1 M
Aug	\$9.4 M
July	\$5.5 M
June	\$9.1 M
May	* \$6.8 M
Apr	\$10.2 M
Mar	\$6.2 M
Feb	\$4.3 M
Jan	\$4.7 M \$7.6 M

2025 2024



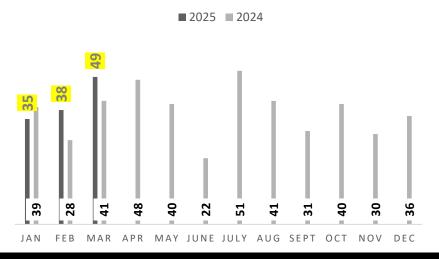
St Landry Parish Price Points – March 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory	
\$0 - \$19,999	4	1	0.8	
\$20,000-\$29,999	4	2	1.5	
\$30,000-\$39,999	6	3	1.5	
\$40,000-\$49,999	5	7	4.2	\$0 - \$149,999:
\$50,000-\$59,999	5	7	4.2	42% of all sales reported in
\$60,000-\$69,999	2	16	24.0	this range
\$70,000-\$79,999	4	6	4.5	41% of all active listings
\$80,000-\$89,999	1	7	21.0	51 total sales vs 88 actives
\$90,000-\$99,999	4	4	3.0	5.18 - month supply of
\$100,000-\$109,999	5	3	1.8	inventory
\$110,000-\$119,999	1	7	21.0	
\$120,000-\$129,999	4	8	6.0	
\$130,000-\$139,999	3	12	12.0	
\$140,000-\$149,999	3	5	5.0	
\$150,000-\$159,999	5	6	3.6	\$150,000 -\$299,999:
\$160,000-\$169,999	2	10	15.0	43% of all sales reported in
\$170,000-\$179,999	4	6	4.5	this range
\$180,000-\$189,999	7	6	2.6	40% of all active listings
\$190,000-\$199,999	4	8	6.0	
\$200,000-\$219,999	10	6	1.8	52 total sales vs 85 actives
\$220,000-\$239,999	10	24	7.2	4.90 - month supply of
\$240,000-\$259,999	4	8	6.0	inventory
\$260,000-\$279,999	6	8	4.0	
\$280,000-\$299,999	0	3	***	
\$300,000-\$349,999	7	11	4.7	
\$350,000-\$399,999	2	5	7.5	\$300,000 and above:
\$400,000-\$449,999	4	2	1.5	
\$450,000-\$499,999	0	8	***	16% of all sales reported in this range
\$500,000-\$549,999	1	2	6.0	-
\$550,000-\$599,999	1	4	12.0	20% of all active listings
\$600,000-\$699,999	2	1	1.5	19 total sales vs 42 actives
\$700,000-\$799,999	1	1	3.0	6.63 - month supply of
\$800,000-\$899,999	1	2	6.0	inventory
\$900,000-\$999,999	0	1	* * *	
\$1,000,000 & over	0	5	***	STER A
	122	215	5.3	3

St Martin Parish







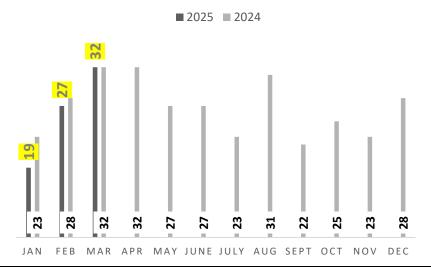
St Martin Parish New Listings

In March 2025 there were 49 new Residential listings in St Martin Parish. That is an **increase** of 16% from new listings in March of 2024 and an **increase** of 22% from new listings in February 2025. Total for 2025 YTD is 122 versus 108 in 2024 which is a 11% **increase**.

*Any listing with a List date within the reported month range is considered a New Listing.

St Martin Parish Closed Sales

In March 2025 there were 32 total Residential sales in St Martin Parish. That is the same number of units sold as March 2024, and an **increase** of 16% from units sold in February 2025. Total for 2025 YTD is 78 versus 83 in 2024 which is a 6% **decrease**. Average days on market in the month of March across St Martin Parish was 131.



St Martin Parish Dollar Volume

In March 2025, the total Residential closed volume was \$7,252,900 across St Martin Parish. That is a <1% **decrease** from March of 2024, but an **increase** of 30% from February 2025. Total for 2025 YTD is \$16,474,289 versus \$17,810,470 in 2024 which is an 8% **decrease**. Average Sales Price in March across St Martin Parish was \$226,653.

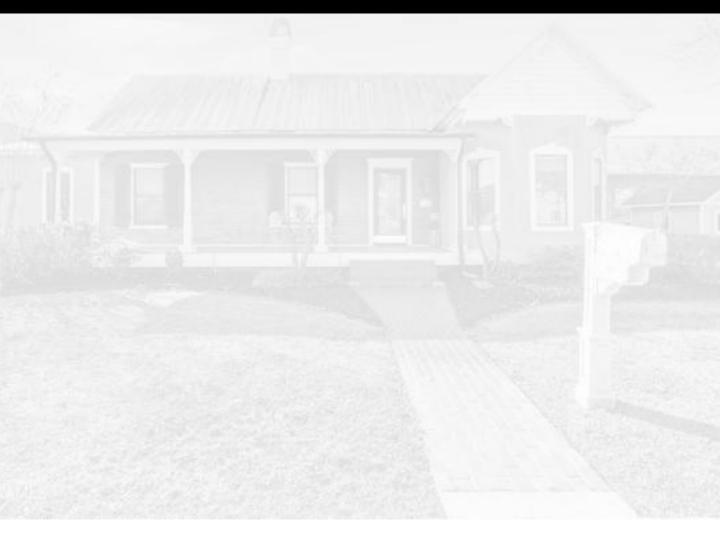
2025 2024 Dec \$4.9 M Nov \$5.1 M \$4.9 M Oct Sept \$5. M Aug \$7.7 M July \$5.7 M June \$5.1 M May \$5.6 M Apr \$6.8 M 📟 \$7.3 M Mar \$7.3 M <u>\$5. M</u> Feb \$5.6 M <u>\$4.2 M</u> lan \$5. M



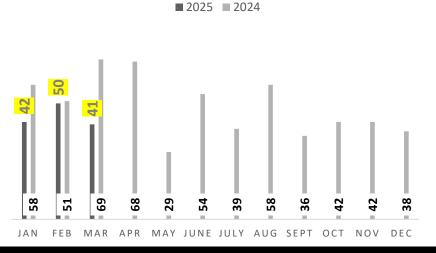
St Martin Parish Price Points – March 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory	
50 - \$19,999	0	1	***	
\$20,000-\$29,999	0	2	***	
\$30,000-\$39,999	1	2	6.0	
\$40,000-\$49,999	4	2	1.5	\$0 - \$149,999:
\$50,000-\$59,999	0	0	***	ŞU - Ş149,999:
\$60,000-\$69,999	0	5	***	23% of all sales repor
\$70,000-\$79,999	1	5	15.0	this range
\$80,000-\$89,999	1	4	12.0	33% of all active listin
\$90,000-\$99,999	1	6	18.0	18 total sales vs 47 ac
\$100,000-\$109,999	1	3	9.0	7.83 - month supply o
\$110,000-\$119,999	2	5	7.5	inventory
\$120,000-\$129,999	1	6	18.0	\
\$130,000-\$139,999	3	3	3.0	
\$140,000-\$149,999	3	3	3.0	
\$150,000-\$159,999	6	5	2.5	
\$160,000-\$169,999	1	2	6.0	\$150,000 -\$299,
\$170,000-\$179,999	5	3	1.8	60% of all sales repor
\$180,000-\$189,999	4	12	9.0	this range
\$190,000-\$199,999	4	7	5.3	39% of all active listin
\$200,000-\$219,999	7	5	2.1	
\$220,000-\$239,999	8	8	3.0	47 total sales vs 56 ac
\$240,000-\$259,999	4	6	4.5	3.57 - month supply o
\$260,000-\$279,999	2	3	4.5	inventory
\$280,000-\$299,999	6	5	2.5	
300,000-\$349,999	8	12	4.5	
350,000-\$399,999	1	7	21.0	
\$400,000-\$449,999	4	3	2.3	\$300,000 and ab
\$450,000-\$499,999	0	4	***	17% of all sales repor
500,000-\$549,999	0	1	***	this range
\$550,000-\$599,999	0	4	***	27% of all active listin
\$600,000-\$699,999	0	3	***	13 total sales vs 39 ac
\$700,000-\$799,999	0	1	***	9.00 - month supply o
\$800,000-\$899,999	0	1	***	inventory
\$900,000-\$999,999	0	0	* * *	
	0	3	* * *	

Vermilion Parish







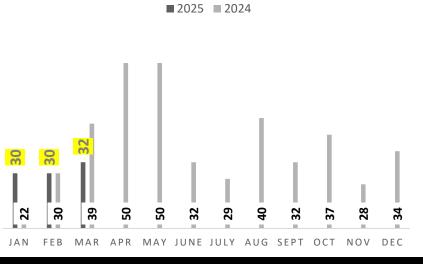
Vermilion Parish New Listings

In March 2025 there were 41 new Residential listings in Vermilion Parish. That is a **decrease** of 41% from new listings in March of 2024 and a **decrease** of 18% from new listings in February 2025. Total for 2025 YTD is 133 versus 178 in 2024 which is a 25% **decrease**.

*Any listing with a List date within the reported month range is considered a New Listing.

Vermilion Parish Closed Sales

In March 2025 there were 32 total Residential sales in Vermilion Parish. That is a **decrease** of 18% from units sold in March of 2024, but an **increase** of 6% from units sold in February 2025. Total for 2025 YTD is 92 versus 91 in 2024 which is a 1% **increase**. Average days on market in the month of March across Vermilion Parish was 130.



Vermilion Parish Dollar Volume

In March 2025, the total Residential closed volume was \$6,343,877 across Vermilion Parish. That is a 14% **decrease** from March of 2024, and a **decrease** of 3% from February 2025. Total for 2025 YTD is \$19,835,396 versus \$17,391,752 in 2024 which is a 12% **increase**. Average Sales Price in March across Vermilion Parish was \$198,246.

2025 2024 Dec \$7.1 M Nov \$6.2 M Oct \$7.3 M Sept \$7.6 M Aug \$7.6 M July \$4.7 M 📖 June \$5.7 M May \$9.8 M Apr \$10.9 M \$6.3 M Mar \$7.4 M \$6.5 M Feb \$5.1 M \$4.9 M \$7. M Jan



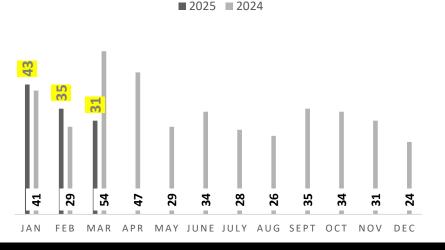
Vermilion Parish Price Points – March 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory	
\$0 - \$19,999	2	1	1.5	
\$20,000-\$29,999	3	3	3.0	
\$30,000-\$39,999	1	0	0.0	
\$40,000-\$49,999	3	4	4.0	\$0 - \$149,999:
\$50,000-\$59,999	4	1	0.8	36% of all sales reported
\$60,000-\$69,999	3	3	3.0	this range
\$70,000-\$79,999	4	3	2.3	36% of all active listings
\$80,000-\$89,999	2	7	10.5	_
\$90,000-\$99,999	1	5	15.0	33 total sales vs 58 activ
\$100,000-\$109,999	0	1	***	5.27 - month supply of
\$110,000-\$119,999	3	6	6.0	inventory
\$120,000-\$129,999	3	7	7.0	
\$130,000-\$139,999	4	9	6.8	
\$140,000-\$149,999	0	8	***	
\$150,000-\$159,999	1	4	12.0	
\$160,000-\$169,999	2	7	10.5	\$150,000 -\$299,99
\$170,000-\$179,999	1	4	12.0	43% of all sales reported
\$180,000-\$189,999	3	3	3.0	this range
\$190,000-\$199,999	1	5	15.0	46% of all active listings
\$200,000-\$219,999	8	8	3.0	40 total sales vs 73 activ
\$220,000-\$239,999	7	12	5.1	5.48 - month supply of
\$240,000-\$259,999	13	12	2.8	inventory
\$260,000-\$279,999	4	10	7.5	
\$280,000-\$299,999	0	8	***	
\$300,000-\$349,999	6	6	3.0	
\$350,000-\$399,999	3	7	7.0	
\$400,000-\$449,999	2	2	3.0	\$300,000 and abov
\$450,000-\$499,999	3	2	2.0	21% of all sales reported
\$500,000-\$549,999	1	0	0.0	this range
\$550,000-\$599,999	3	1	1.0	18% of all active listings
\$600,000-\$699,999	0	2	***	19 total sales vs 29 activ
\$700,000-\$799,999	0	0	***	4.58 - month supply of
\$800,000-\$899,999	1	1	3.0	4.58 - month supply of inventory
\$900,000-\$999,999	0	2	* * *	
\$1,000,000 & over	0	6	***	(3
,	92	160	5.2	7. 6

Acadia Parish







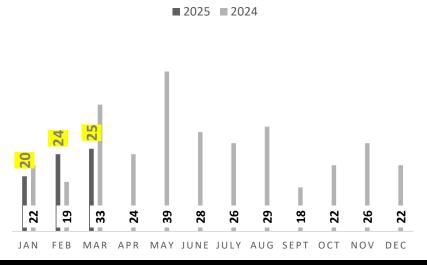
Acadia Parish New Listings

In March 2025 there were 31 new Residential listings in Acadia Parish. That is a 43% decrease from new listings in March of 2024 and a decrease of 11% from new listings in February 2025. Total for 2025 YTD is 109 versus 124 in 2024 which is a 12% increase.

*Any listing with a List date within the reported month range is considered a New Listing.

Acadia Parish Closed Sales

In March 2025 there were 25 total Residential sales in Acadia Parish. That is a **decrease** of 24% from units sold in March of 2024, but an **increase** of 4% from units sold in February 2025. Total for 2025 YTD is 69 versus 74 in 2024 which is a 7% **decrease**. Average days on market in the month of March across Acadia Parish was 85.



Acadia Parish Dollar Volume

In March 2025, the total Residential closed volume was \$4,388,600 across Acadia Parish. That is a 15% **decrease** from March 2024, and a **decrease** of 14% from February 2025. Total for 2025 YTD is \$12,984,324 versus \$13,542,325 in 2024 which is a 4% **decrease**. Average Sales Price in March across Acadia Parish was \$175,544.

Dec \$3.4 M Nov \$6.4 M Oct \$4.2 M Sept \$5. M Aug \$4.7 M Julv \$5.4 M June \$4.9 M May \$6.3 M Apr \$4.1 M 54.4 M Mar \$5.2 M \$5.1 M Feb \$4.1 M Jan

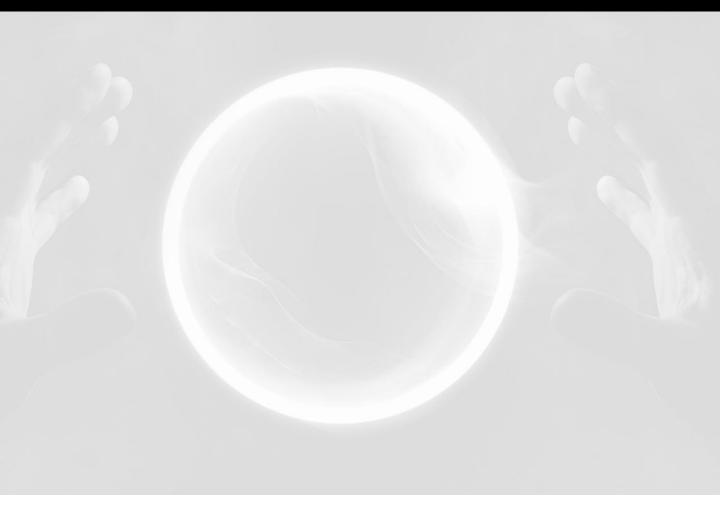
2025 2024



Acadia Parish Price Points – March 2025

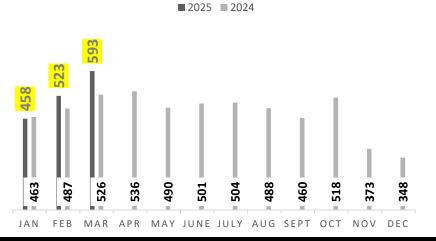
Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory	
\$0 - \$19,999	1	1	3.0	
\$20,000-\$29,999	0	1	***	
\$30,000-\$39,999	2	1	1.5	
\$40,000-\$49,999	1	2	6.0	\$0 - \$149,999:
\$50,000-\$59,999	1	0	0.0	ŞU - Ş149,999:
\$60,000-\$69,999	2	5	7.5	38% of all sales reported in
\$70,000-\$79,999	3	3	3.0	this range
\$80,000-\$89,999	1	3	9.0	30% of all active listings
\$90,000-\$99,999	3	3	3.0	26 total sales vs 36 actives
\$100,000-\$109,999	0	2	***	4.15 - month supply of
\$110,000-\$119,999	2	4	6.0	inventory
\$120,000-\$129,999	5	5	3.0	\
\$130,000-\$139,999	4	2	1.5	
\$140,000-\$149,999	1	4	12.0	
\$150,000-\$159,999	4	3	2.3	
\$160,000-\$169,999	3	5	5.0	\$150,000 -\$299,999
\$170,000-\$179,999	5	4	2.4	55% of all sales reported ir
\$180,000-\$189,999	2	4	6.0	this range
\$190,000-\$199,999	2	4	6.0	46% of all active listings
\$200,000-\$219,999	6	5	2.5	38 total sales vs 56 actives
\$220,000-\$239,999	9	18	6.0	4.42 - month supply of
\$240,000-\$259,999	4	8	6.0	inventory
\$260,000-\$279,999	2	3	4.5	
\$280,000-\$299,999	1	2	6.0	
\$300,000-\$349,999	1	5	15.0	
\$350,000-\$399,999	0	8	***	\$300,000 and above
\$400,000-\$449,999	0	3	***	
\$450,000-\$499,999	1	5	15.0	7% of all sales reported in this range
\$500,000-\$549,999	1	2	6.0	24% of all active listings
\$550,000-\$599,999	0	2	***	_
\$600,000-\$699,999	1	1	3.0	5 total sales vs 29 actives
\$700,000-\$799,999	1	0	0.0	17.40 - month supply of
\$800,000-\$899,999	0	2	* * *	inventory
\$900,000-\$999,999	0	0	***	
\$1,000,000 & over	0	1	***	ATER.
	69	121	5.3	(

Predictions





Acadiana Pendings



■ 2025 ■ 2024

326

AUG

326

JULY

272

SEPT

300

ОСТ

211

NOV

365

313

MAR

301

FEB

299

MAY

321

APR

309

JUNE

329

283

276

JAN

Pending sales across Acadiana are **up** 11% from March last year. Compared to February 2025 they are **up** by 12%.

Lafayette Parish Pendings

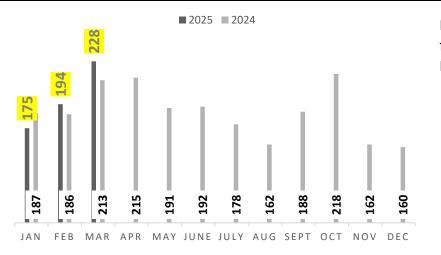
Pending sales in Lafayette Parish are **up** 14% from March last year. Compared to February 2025 they are **up** by 10%.

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188

DEC

Out of Parish Pendings



Pending sales out of Parish are **up** 7% from March last year. Compared to February 2025 they are **up** by 15%.



Iberia Parish Pendings

54 39 35 50 40 38 22 83 29 46 80 30 34 5 APR FEB MAR MAY JUNE JULY AUG SEPT OCT NOV DEC

2025 2024

Pending sales across Iberia Parish are down 3% from March last year. Compared to February 2025 they are down by 28%.

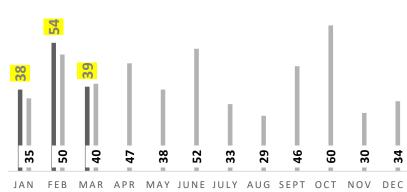
St Landry Parish Pendings

■ 2025 ■ 2024 65 50 42 I 38 4 4 22 5 4 4 ₿ 59 45 5 JAN FEB MAR APR MAY JUNE JULY AUG SEPT OCT NOV DEC Pending sales across St Landry Parish are up 35% from March last year. Compared to February 2025 they are up by 35%.

St Martin Parish Pendings

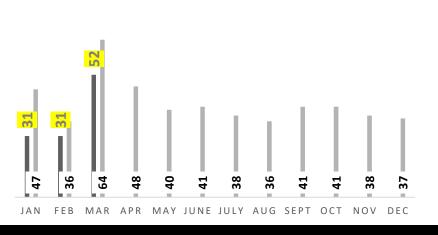
Pending sales across St Martin Parish are up 8% from March last year. Compared to February 2025 they are up by 3%.







Vermilion Parish Pendings

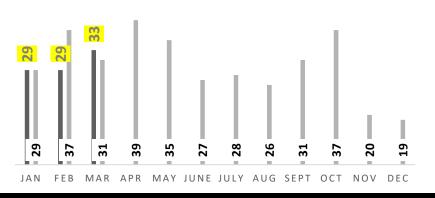


■ 2025 ■ 2024

Pending sales across Vermilion Parish are down 19% from March last year. Compared to February 2025 they are **up** by 40%.

Acadia Parish Pendings

Pending sales across Acadia Parish are **up** 6% from March last year. Compared to February 2025 they are **up** by 12%.



■ 2025 ■ 2024



Market Penetration

YOUR BRAND

COMPETITORS



Top 10 Listing Companies in Acadiana – March 2025

					% Total:	
Rank	<pre>c Name</pre>	Sides	Volume	Average	Number	% Total: Volume
<mark>1</mark>	Latter & Blum (l001163)	<mark>133.0</mark>	<mark>43,680,954</mark>	<mark>328,428</mark>	<mark>11.59</mark>	<mark>14.95</mark>
2	Keller Williams Realty Acadiana (I000906)	139.5	32,630,600	233,911	12.15	11.17
3	Real Broker, LLC (1001335)	116.0	32,408,778	279,386	10.10	11.09
4	EXP Realty, LLC (exprealty)	140.0	31,733,357	226,667	12.20	10.86
5	Cicero Realty LLC (1001234)	107.0	27,683,555	258,725	9.32	9.47
6	Keaty Real Estate Team (1000932)	65.5	16,157,650	246,682	5.71	5.53
7	Lamplighter Realty, LLC (1001186)	42.0	12,283,385	292,462	3.66	4.20
8	HUNCO Real Estate (1001141)	18.0	7,364,602	409,145	1.57	2.52
9	Dwight Andrus Real Estate Agency, LLC (1001261)	16.0	6,309,300	394,331	1.39	2.16
10	McGeeScott Realty (1001196)	23.0	5,432,475	236,195	2.00	1.86

Top 10 Listing OR Selling Companies in Acadiana – March 2025

					% Total:	
Rank	Name	Sides	Volume	Average	Number	% Total: Volume
1	Latter & Blum (l001163)	<mark>272.0</mark>	<mark>91,265,759</mark>	<mark>335,536</mark>	<mark>11.85</mark>	<mark>15.62</mark>
2	EXP Realty, LLC (exprealty)	354.0	80,676,984	227,901	15.42	13.80
3	Keller Williams Realty Acadiana (l000906)	302.5	73,065,824	241,540	13.18	12.50
4	Real Broker, LLC (l001335)	231.0	62,325,749	269,808	10.06	10.66
5	Cicero Realty LLC (1001234)	134.0	34,670,355	258,734	5.84	5.93
6	Keaty Real Estate Team (1000932)	114.5	29,897,730	261,116	4.99	5.12
7	HUNCO Real Estate (l001141)	43.0	14,285,857	332,229	1.87	2.44
8	Lamplighter Realty, LLC (1001186)	42.0	12,283,385	292,462	1.83	2.10
9	Non-Mbr Office/Seller (190001)	44.5	10,768,923	241,998	1.94	1.84
10	Dwight Andrus Real Estate Agency, LLC (l001261)	23.0	9,169,800	398,687	1.00	1.57



Top 10 Listing Companies in Lafayette Parish – March 2025

					% Total:	
Rank	Name	Sides	Volume	Average	Number	% Total: Volume
<mark>1</mark>	Latter & Blum (l001163)	<mark>87.0</mark>	<mark>33,347,648</mark>	<mark>383,306</mark>	<mark>12.81</mark>	<mark>16.77</mark>
2	Cicero Realty LLC (1001234)	91.0	23,969,030	263,396	13.40	12.06
3	Real Broker, LLC (1001335)	70.0	21,997,879	314,255	10.31	11.07
4	EXP Realty, LLC (exprealty)	84.0	21,714,227	258,503	12.37	10.92
5	Keller Williams Realty Acadiana (l000906)	75.5	19,149,400	253,634	11.12	9.63
6	Keaty Real Estate Team (I000932)	39.5	10,221,900	258,782	5.82	5.14
7	Lamplighter Realty, LLC (I001186)	32.0	9,474,090	296,065	4.71	4.77
8	Dwight Andrus Real Estate Agency, LLC (1001261)	15.0	5,991,300	399,420	2.21	3.01
9	HUNCO Real Estate (1001141)	13.0	5,511,602	423,969	1.91	2.77
10	Reliance Real Estate Group (l001039)	12.0	3,869,400	322,450	1.77	1.95

Top 10 Listing OR Selling Companies in Lafayette Parish – March 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
<mark>1</mark>	Latter & Blum (l001163)	<mark>198.0</mark>	<mark>73,953,793</mark>	<mark>373,504</mark>	<mark>14.58</mark>	<mark>18.60</mark>
2	EXP Realty, LLC (exprealty)	196.0	50,100,971	255,617	14.43	12.60
3	Keller Williams Realty Acadiana (l000906)	172.5	45,463,494	263,556	12.70	11.43
4	Real Broker, LLC (l001335)	136.0	43,738,381	321,606	10.01	11.00
5	Cicero Realty LLC (1001234)	114.0	29,996,050	263,123	8.39	7.54
6	Keaty Real Estate Team (1000932)	81.5	22,405,980	274,920	6.00	5.64
7	HUNCO Real Estate (1001141)	33.0	11,025,807	334,115	2.43	2.77
8	Lamplighter Realty, LLC (1001186)	32.0	9,474,090	296,065	2.36	2.38
9	Dwight Andrus Real Estate Agency, LLC (1001261)	21.0	8,533,800	406,371	1.55	2.15
10	Non-Mbr Office/Seller (190001)	24.5	7,345,524	299,817	1.80	1.85

Market Penetration Report by Companies

	Top 10 Listing	OR Se	lling Compa	nies in Ib	eria Parish –	- March 2025
Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	EXP Realty, LLC (exprealty)	31.0	6,868,710	221,571	14.35	16.38
2	McGeeScott Realty (1001196)	30.0	5,972,740	199,091	13.89	14.24
3	Keller Williams Realty Acadiana (l000906)	25.0	5,570,350	222,814	11.57	13.28
<mark>4</mark>	Latter & Blum (l001163)	<mark>26.0</mark>	<mark>4,779,406</mark>	<mark>183,823</mark>	<mark>12.04</mark>	<mark>11.40</mark>
5	Keaty Real Estate Team (1000932)	13.0	3,028,750	232,981	6.02	7.22
6	WJH LLC of Delaware (1001363)	13.0	2,618,890	201,453	6.02	6.25
7	Real Broker, LLC (1001335)	12.0	2,297,190	191,432	5.56	5.48
8	James Real Estate (1000925)	4.0	1,569,000	392,250	1.85	3.74
9	Caffery Real Estate, Inc. (1000915)	8.0	966,200	120,775	3.70	2.30
10	BHGRE Rhodes Realty (1001240)	5.0	948,500	189,700	2.31	2.26

lop 10 Listing OR Selling Companies in St Landry Parish – March 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (1000906)	50.0	9,739,750	194,795	20.49	21.03
2	EXP Realty, LLC (exprealty)	32.0	5,621,499	175,672	13.11	12.14
<mark>3</mark>	Latter & Blum (l001163)	<mark>16.0</mark>	<mark>4,749,000</mark>	<mark>296,812</mark>	<mark>6.56</mark>	<mark>10.25</mark>
4	Real Broker, LLC (l001335)	19.0	4,094,499	215,500	7.79	8.84
5	Real Broker, LLC (l001398)	18.0	3,507,500	194,861	7.38	7.57
6	RE/MAX Excellence (l001244)	14.0	3,498,619	249,901	5.74	7.55
7	Evolve Realty, LLC (1001367)	7.0	1,568,000	224,000	2.87	3.39
8	HUNCO Real Estate (1001141)	2.0	963,000	481,500	0.82	2.08
9	Non-Mbr Office/Seller (190001)	4.0	923,000	230,750	1.64	1.99
10	Dwight Andrus Real Estate Agency, LLC (1001261)	2.0	636,000	318,000	0.82	1.37

Top 10 Listing OR Selling Companies in St Martin Parish – March 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	EXP Realty, LLC (exprealty)	30.0	5,525,290	184,176	19.23	16.77
2	Real Broker, LLC (l001335)	23.0	5,451,989	237,043	14.74	16.55
3	Keller Williams Realty Acadiana (1000906)	24.0	5,423,000	225,958	15.38	16.46
4	RE/MAX Acadiana (l000020)	12.0	2,479,800	206,650	7.69	7.53
<mark>5</mark>	Latter & Blum (l001163)	<mark>8.0</mark>	<mark>1,684,900</mark>	<mark>210,612</mark>	<mark>5.13</mark>	<mark>5.11</mark>
6	Lamplighter Realty, LLC (1001186)	4.0	1,384,999	346,250	2.56	4.20
7	HUNCO Real Estate (1001141)	4.0	1,162,000	290,500	2.56	3.53
8	NextHome Cutting Edge Realty (1001236)	3.0	742,000	247,333	1.92	2.25
9	Keaty Real Estate Team (1000932)	4.0	636,500	159,125	2.56	1.93
10	UNREPRESENTED NONLICENSEE (27653)	3.0	582,000	194,000	1.92	1.77

Market Penetration Report by Companies

	Top 10 Listing OR	Selling	, Companies	s in Vermi	lion Parish -	- March 2025
Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	EXP Realty, LLC (exprealty)	33.0	7,069,014	214,213	17.93	17.82
<mark>2</mark>	Latter & Blum (l001163)	<mark>20.0</mark>	<mark>5,449,660</mark>	<mark>272,483</mark>	<mark>10.87</mark>	<mark>13.74</mark>
3	Cicero Realty LLC (1001234)	20.0	4,674,305	233,715	10.87	11.78
4	Keller Williams Realty Acadiana (l000906)	17.0	4,385,230	257,955	9.24	11.05
5	Real Broker, LLC (l001335)	23.0	4,082,890	177,517	12.50	10.29
6	Lamplighter Realty, LLC (1001186)	6.0	1,424,296	237,383	3.26	3.59
7	RE/MAX Acadiana (l000020)	7.0	1,320,300	188,614	3.80	3.33
8	HUNCO Real Estate (1001141)	4.0	1,135,050	283,762	2.17	2.86
9	Keaty Real Estate Team (l000932)	3.0	1,055,000	351,667	1.63	2.66
10	McGeeScott Realty (1001196)	4.0	1,040,800	260,200	2.17	2.62

	Top 10 Listing O	R Sellin	g Compai	nies in Aca	adia Parish -	- March 2025
Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	EXP Realty, LLC (exprealty)	32.0	5,491,500	171,609	23.19	21.15
2	Real Broker, LLC (1001335)	18.0	2,660,800	147,822	13.04	10.25
3	Keaty Real Estate Team (1000932)	12.0	2,566,500	213,875	8.70	9.88
4	Keller Williams Realty Acadiana (l000906)	14.0	2,484,000	177,429	10.14	9.57
5	Century 21 Action Realty (1001065)	8.0	2,181,173	272,647	5.80	8.40
6	Platinum Realty (l001092)	8.0	1,605,000	200,625	5.80	6.18
7	A.L.C. Real Estate (1000016)	3.0	834,600	278,200	2.17	3.21
8	Non-Mbr Office/Seller (190001)	4.0	826,875	206,719	2.90	3.18
9	Sold Realty, LLC (10003514)	2.0	777,000	388,500	1.45	2.99
<mark>10</mark>	Latter & Blum (l001163)	<mark>4.0</mark>	<mark>649,000</mark>	<mark>162,250</mark>	<mark>2.90</mark>	<mark>2.50</mark>